



CALIFORNIA AGRICULTURAL EMPLOYMENT AND EARNINGS BULLETIN

March 1997

ANNUAL AVERAGES 1996

This bulletin covers 27 agricultural industries statewide, and from five to seventeen industries in each of six regions. The regions are the San Joaquin Valley, South Coast, Desert, Central Coast, Sacramento Valley, and North Coast (refer to map for details). The data are organized into sets of tables by state and region:

- Wage and Salary Workers (Table A).
- Agricultural Production Workers (Table B).
- Average Weekly Earnings of Production Workers (Table C).
- Average Hours Worked by Production Workers (Table D).
- Average Hourly Earnings of Production Workers (Table E).

NOTE: Data in this bulletin are now available electronically through a personal computer and modem. Our Labor Market Information Division's bulletin board system, LMI On-Line, can be accessed by dialing (916) 262-2BBS (262-2227). You may also access this data through the Internet. The LMID Internet address is: <http://www.calmis.cahwnet.gov>.

Employment figures in this report classify workers by specific crop or service industry, except for those working in Farm Labor Contracting and Management Services, who may work in any crop or service. The data in this report count only workers employed during the week of the month which contains the 12th day of the month.

The two types of agricultural employees addressed in this report are (1) wage and salary workers, and (2) production workers. Wage and salary workers are all employees receiving compensation from agricultural employers, and include production workers, managers, supervisors, office personnel, and all other staff. Production workers are employees directly involved in the actual production process and exclude managers, supervisors, office personnel, and all other staff who do not engage in production activities. More than 90% of all workers employed by agricultural businesses are production workers.

Average annual agricultural wage and salary employment for the State of California was 377,200 in 1996. Agricultural employment began the year at a low of 289,900 in January, then increased to a high of 441,400 in September. The difference between the January low and the September high was 151,500. (Table 1A.)

Approximately fifty-five percent of the state's agricultural workers were employed in the San Joaquin Valley region in 1996. The South Coast and Central Coast regions had the next largest shares of agricultural employment with nearly seventeen percent and sixteen percent, respectively. Agricultural employers in the Desert region hired nine percent of the agricultural workers in the state. The Sacramento Valley and the North Coast regions employed approximately seven percent and four percent, respectively. These 1996 percentages indicate that agricultural employment fluctuates very little between regions, since they are quite consistent with past years' percentages.

Wage and Salary Workers in Agricultural Establishments

Annual Average

1996

(In Thousands)

Industry	State-wide	San Joaquin	South Coast	Central Coast	Desert	Sacramento	North Coast
Total Agricultural	377.2	210.2	63.1	59.6	35.5	29.3	14.1
Total Crops	205.3	84.8	46.0	36.1	14.3	20.1	10.3
Total Livestock	25.1	13.9	1.8	1.1	5.1	1.7	1.8
Total Services	146.9	111.5	15.2	22.4	16.2	7.5	2.0

Source: Tables 1-A through 7-A.

The 1996 statewide annual average employment level for agricultural production workers was 349,400. Agricultural production worker employment began the year at a low of 262,700, then peaked in September at a level of 413,500. The difference between the winter low and the fall harvest was 150,800. (Table 2A.)

In 1996, the average difference between total agricultural wage and salary employment and production worker employment was 27,800. This number, which represents agricultural administrative employment, has remained remarkably constant over the past few years at approximately 7.5 percent of total agricultural employment. These administrative workers appear to be permanent, year-round employees unaffected by seasonal influences. It can be deduced that, on average, there is one manager, supervisor, office worker, or other staff for every 13 production workers.

Production Workers in Agricultural Establishments

Annual Average

1996

(In Thousands)

Industry	State-wide	San Joaquin	South Coast	Central Coast	Desert	Sacramento	North Coast
Total Agricultural	349.4	198.8	57.0	55.0	33.1	26.7	11.8
Total Crops	187.1	79.0	41.3	32.9	13.2	18.4	8.4
Total Livestock	22.5	12.9	1.5	0.8	4.4	1.5	1.5
Total Services	139.8	106.9	14.3	21.3	15.5	6.8	1.8

Source: Tables 1-B through 7-B.

MAJOR REGIONAL ACTIVITIES

The San Joaquin Valley is California's premier crop producing area. It is, in fact, the premier crop producing area in the world. It is California's largest employer in grape, cotton, and dairy farm production, farm labor contracts, and farm management services. The South Coast region is the state's largest employer in berries, and horticultural specialties, and comes in second in production of vegetables and melons, farm labor contractors, and management services. The Central Coast region is the largest employer in vegetables and melons, and is the second largest employer in berries, and horticultural specialties. The Sacramento Valley region employs the most workers in rice production. The Desert region ranks second in employment on dairy farms, while the North Coast region is the second largest employer in grape production.

EMPLOYMENT DISTRIBUTION BY REGION IN 1996

In 1996 the San Joaquin Valley employed forty percent of all crop workers in California, fifty-five percent of all livestock workers, and sixty-four percent of all agricultural services workers. The regions with the second largest amount of employment were: Desert (livestock), South Coast (crops), and Central Coast (services).
(1996 Employment By Region pie charts.)

WAGE AND SALARY EMPLOYMENT CHANGES BETWEEN 1995 AND 1996

In 1996, California's annual average agricultural employment was 9,200 above the 1995 average of 368,000. The San Joaquin Valley region had the largest annual regional employment increase, which occurred in its agricultural services activities. No significant annual regional employment decrease occurred in 1996. The annual average for total agricultural employment in 1996 increased approximately 2.5% overall from the previous year.

PRODUCTION WORKER EMPLOYMENT CHANGES BETWEEN 1995 AND 1996

The average number of agricultural production workers in California increased by 8,900 from the 1995 average of 340,500, a 2.5% annual increase.

HOURS AND EARNINGS OF PRODUCTION WORKERS IN 1995 AND 1996

Average annual weekly earnings in 1996 were \$278.47, a decrease of seventy-five cents per week from the 1995 annual average of \$279.22. The North Coast region had the highest average annual weekly earnings at \$312.57. The San Joaquin Valley region had the lowest average annual weekly earnings at \$267.03. (Tables 1-C through 7-C.)

California's agricultural production employees worked an average of 41.5 hours per week in 1996, 0.3 hours less than the 1995 average. The annual average weekly hours in 1996 ranged from 41.1 hours in the Central Coast region to 45.6 hours in the Sacramento Valley region. (Tables 1-D through 7-D.)

Average Hourly Earnings of Production Workers

Annual Average
1996

Industry	State-wide	San Joaquin	South Coast	Central Coast	Desert	Sacramento	North Coast
Total Agricultural	\$6.71	\$6.45	\$6.83	\$7.36	\$6.68	\$6.49	\$7.55
Total Crops	6.70	6.40	6.78	7.36	6.52	6.49	7.47
Total Livestock	7.42	7.51	7.56	7.67	7.40	6.72	7.11
Total Services	6.58	6.34	6.90	7.34	6.55	6.40	8.33

Source: Tables 1-E through 7-E.

The California annual average for agricultural hourly earnings was \$6.71 in 1996, an increase of three cents from the 1995 amount of \$6.68. The lowest pay rate occurred in Deciduous Tree Fruits at \$5.79 an hour, whereas the highest pay rate occurred in Soil Preparation Services at \$9.47 an hour. Of the three major employment components of California's agriculture (crops, livestock, and services), livestock had the highest and most stable average hourly earnings at \$7.42, crops were at \$6.70, and agricultural services were at \$6.58. Annual average hourly earnings for all agricultural activities were highest in the North Coast region with \$7.55 and lowest in the San Joaquin Valley region with \$6.45. (Tables 1-E through 7-E.)

DATA SOURCES:

The data are obtained from the Employment Development Department's monthly survey of Current Employment Statistics for Agriculture. This survey of 4,000 agricultural employers is conducted by the Labor Market Information Division. This sample, about 14% of all agricultural employers, was selected to be statistically representative of the state's agricultural employers by size, geographic location and industry categories. The employers in this sample employ over 40% of the total agricultural employment in California.

Sample data are gathered for the week that includes the 12th calendar day of the month; thus all data in this publication represent activities taking place during this mid-month period.

DATA COMMENTS:

**FIGURES FOR THE STATE AND SIX REGIONS ARE INDEPENDENTLY DERIVED.
THEREFORE, THE SUM OF THE REGIONAL AMOUNTS WILL NOT NECESSARILY EQUAL
THE STATEWIDE TOTAL.**

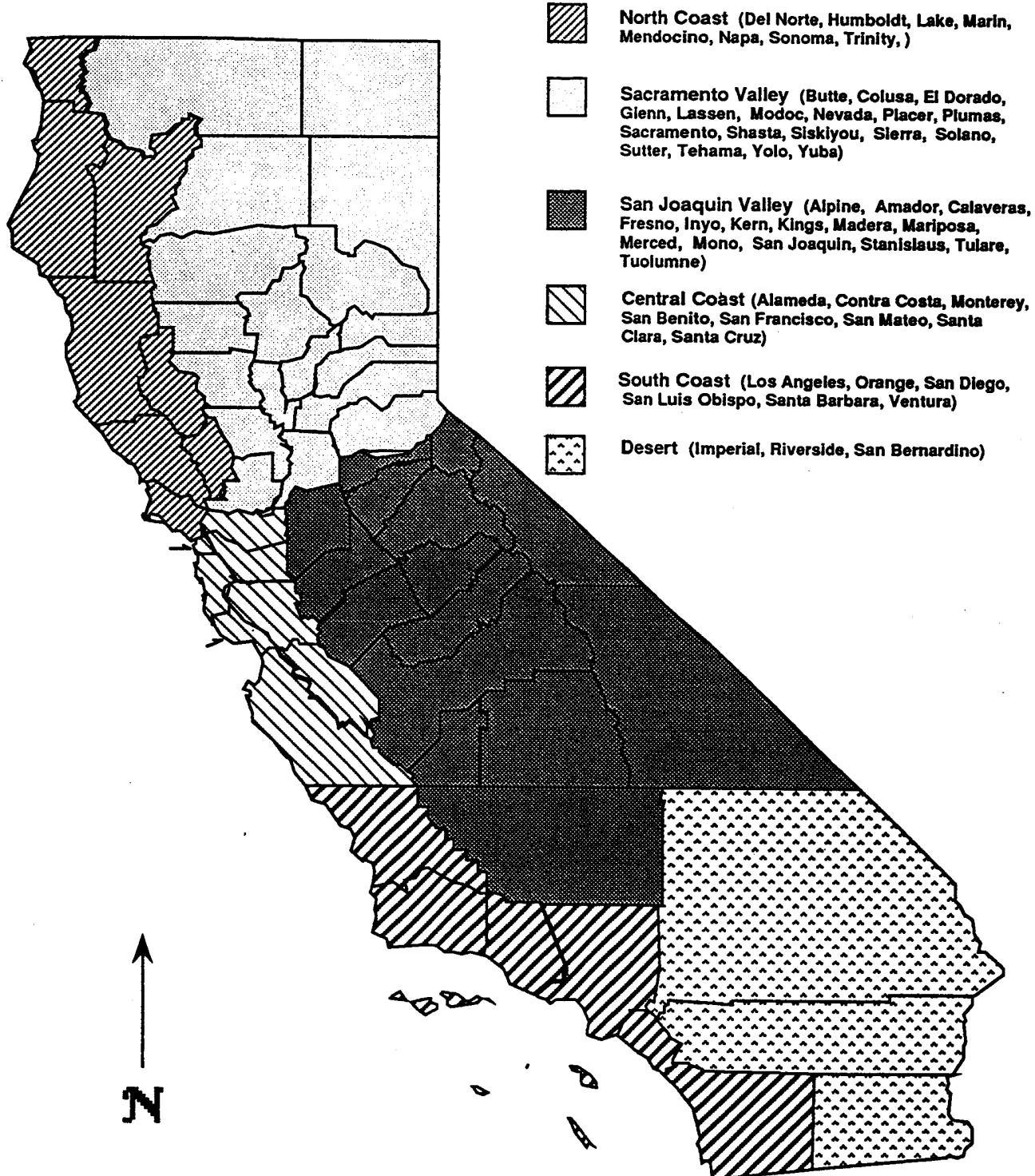
**AVERAGES FOR EACH INDUSTRY ARE DERIVED BY ADDING 12 MONTHS OF DATA AND
DIVIDING BY 12. THEREFORE, THE SUM OF THE INDIVIDUAL INDUSTRIES WILL NOT
NECESSARILY EQUAL THE SUBTOTALS AND/OR TOTALS.**

To aid in accurate usage and interpretation of the data, please note the following:

- Employment data do not include employers or unpaid family workers.
- Figures in this bulletin will differ from other agricultural numbers published by this department because of differences in the number of agricultural industries covered and in the definition of workers.

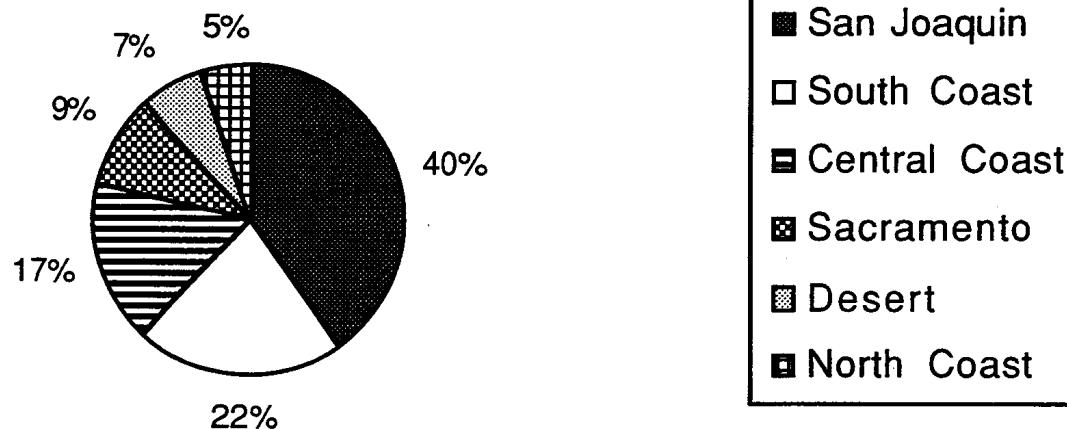
If you wish to be placed on our mailing list to receive future issues of this publication or the monthly California Agricultural Employment and Earnings Bulletin, please send your name and address to: *Information Services Group, Labor Market Information Division, Employment Development Department, P.O. Box 826216, Sacramento, CA 94299-9994 or call (916) 262-2358.*

CES-AG REPORTING REGIONS
LABOR MARKET INFORMATION DIVISION
EMPLOYMENT DEVELOPMENT DEPARTMENT

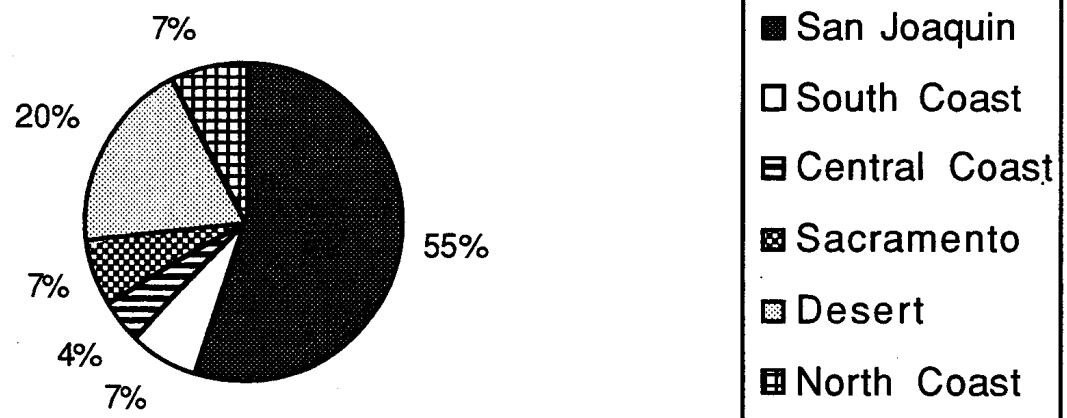


1996

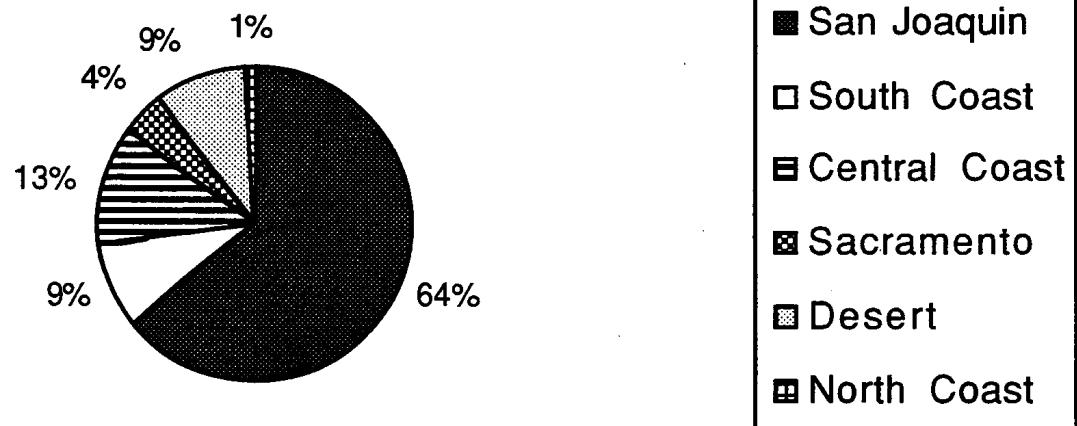
CROPS EMPLOYMENT BY REGION



LIVESTOCK EMPLOYMENT BY REGION



SERVICES EMPLOYMENT BY REGION



**TOTAL AGRICULTURAL WAGE & SALARY EMPLOYMENT
CALIFORNIA**

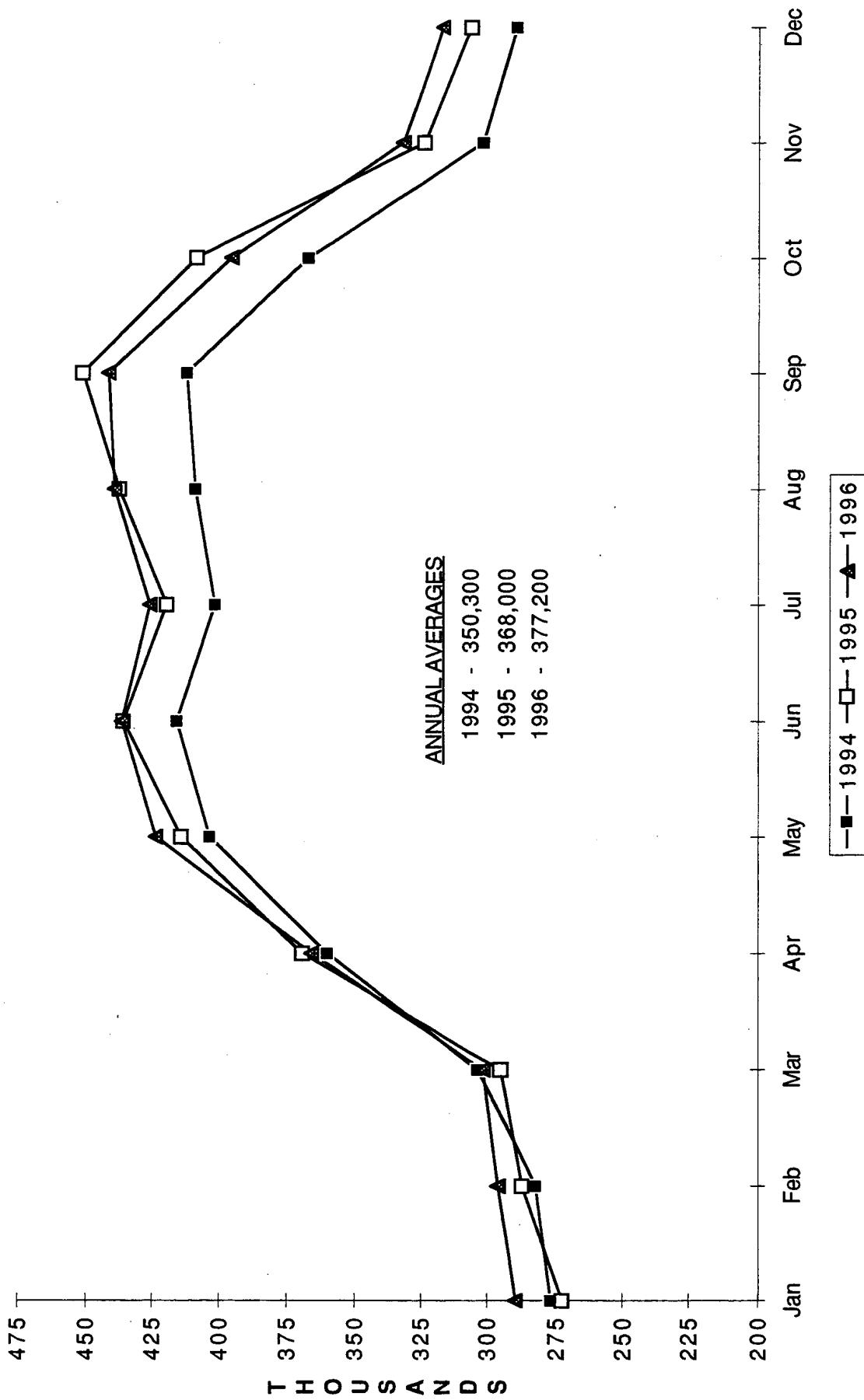


TABLE 1-A
WAGE AND SALARY WORKERS IN AGRICULTURAL ESTABLISHMENTS (1)
CALIFORNIA 1996
(IN THOUSANDS)

INDUSTRY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	Avg
TOTAL AGRICULTURAL	289.9	296.1	301.3	365.6	423.6	436.2	425.8	439.2	441.4	395.5	331.7	316.9	205.3
TOTAL AGRICULTURAL PRODUCTION/CROPS	148.0	152.6	157.9	199.5	230.7	232.7	232.1	243.3	250.3	218.0	179.8	169.0	111.1
CASH GRAINS	1.8	1.9	2.1	3.0	3.2	2.9	3.1	3.0	3.1	3.2	2.6	2.6	3.0
RICE	0.8	0.9	1.0	1.6	1.7	1.4	1.5	1.7	1.6	1.7	1.8	1.3	1.6
OTHER CASH GRAINS	1.0	1.1	1.4	1.5	1.4	1.5	1.7	1.6	1.4	1.4	1.3	1.3	1.4
FIELD CROPS EXCEPT CASH GRAINS	7.6	8.1	9.1	10.7	12.0	13.0	13.2	12.6	11.7	12.4	11.9	10.5	11.1
COTTON	4.3	4.5	5.1	6.1	6.7	7.6	7.8	7.4	6.6	7.1	7.2	6.2	6.4
OTHER FIELD CROPS	3.3	3.6	4.0	4.6	5.3	5.4	5.4	5.2	5.1	5.3	4.7	4.3	4.7
VEGETABLES AND MELONS	20.8	22.9	26.7	34.5	37.0	38.1	40.2	40.2	39.2	36.9	32.0	24.6	33.0
TOTAL FRUITS AND TREE NUTS	66.4	69.0	67.2	89.9	110.0	109.7	108.9	121.2	130.9	101.2	75.2	73.1	96.5
BERRIES	5.6	9.1	13.5	21.1	23.1	22.2	19.4	17.3	16.3	18.0	12.4	6.1	15.4
GRAPES	26.6	22.4	29.1	39.0	39.0	49.3	60.6	36.5	21.5	26.5	26.5	36.5	36.5
TREE NUTS	6.2	6.3	6.2	6.4	6.4	6.5	6.6	8.3	10.8	10.1	7.8	7.7	8.1
CITRUS FRUITS	5.3	5.5	5.9	6.0	6.5	6.3	5.9	5.4	5.3	5.7	5.7	6.1	6.1
DECIDUOUS TREE FRUIT	10.4	9.7	8.0	13.8	18.4	18.6	20.9	21.6	17.9	13.6	13.2	13.1	15.0
OTHER FRUITS AND NUTS	12.3	12.0	11.2	13.5	16.6	16.4	17.1	19.3	20.0	17.3	14.6	13.6	15.5
TOTAL HORTICULTURAL SPECIALTIES	31.2	29.6	29.8	31.6	32.4	32.3	31.6	31.4	32.2	34.5	31.7	31.9	31.8
ORNAMENTAL FLORAL & NURSERY FOOD CROPS GROWN UNDER COVER	28.3	26.7	26.8	28.6	29.4	29.2	28.6	28.4	29.2	31.5	28.6	28.8	28.8
GENERAL FARM PRIMARILY CROP	20.2	21.1	23.0	29.8	36.1	36.7	35.1	34.9	33.2	29.8	26.4	26.3	29.8
TOTAL AGRIC PRODUCTION/LIVESTOCK	24.6	24.7	24.8	25.3	25.4	25.7	25.6	25.4	25.5	25.5	25.0	24.9	25.1
BEEF CATTLE FEED LOTS	0.4	0.4	0.4	0.5	0.5	0.6	0.6	0.6	0.5	0.5	0.5	0.5	0.5
BEEF CATTLE EXCEPT FEED LOTS	3.7	3.7	3.8	3.9	3.9	3.9	3.8	3.9	3.9	3.9	3.7	3.6	3.6
DAIRY FARMS	12.3	12.4	12.5	12.7	12.8	12.9	12.9	12.9	13.0	13.1	12.7	12.7	12.7
CHICKEN EGGS	2.7	2.6	2.6	2.7	2.6	2.6	2.6	2.6	2.6	2.6	2.6	2.6	2.6
TURKEYS & TURKEY EGGS	1.0	1.0	1.0	1.0	1.0	1.1	1.0	1.0	1.0	1.0	1.0	1.0	1.0
OTHER LIVESTOCK	4.5	4.6	4.6	4.6	4.6	4.6	4.6	4.6	4.5	4.5	4.5	4.5	4.5

TABLE 1-A
WAGE AND SALARY WORKERS IN AGRICULTURAL ESTABLISHMENTS (1)
CALIFORNIA 1996
(IN THOUSANDS)

INDUSTRY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	Avg
TOTAL AGRICULTURAL SERVICES	117.3	118.8	118.6	140.8	167.5	177.8	168.1	170.5	165.6	152.0	126.9	123.0	146.9
SOIL PREPARATION SERVICES	1.0	1.0	1.0	1.2	1.3	1.3	1.3	1.3	1.3	1.4	1.3	1.2	1.2
CROP SERVICES	36.6	36.5	37.9	40.5	44.2	46.3	45.3	46.4	46.7	45.8	45.3	42.0	42.8
PLANT CULTIVATE & PROTECTION	4.0	4.2	4.4	4.7	5.4	5.3	5.0	4.8	4.6	4.9	4.9	4.4	4.8
HARVEST PRIMARILY BY MACHINE	5.0	4.9	5.3	5.7	5.8	6.5	6.1	5.7	6.0	6.0	5.3	5.3	5.7
PREPARATION SVCS FOR MARKET	26.7	27.5	29.4	32.2	33.7	33.5	35.1	35.2	32.9	32.9	32.9	30.1	31.1
COTTON GINNING	0.9	0.7	0.7	0.7	0.8	0.8	0.7	0.8	0.9	2.0	2.2	2.2	1.2
TOTAL FARM LABOR & MANAGEMENT	79.7	81.3	79.7	99.1	122.0	130.2	121.5	122.8	117.6	104.8	80.3	79.8	102.9
FARM LABOR CONTRACTORS	72.5	73.4	71.7	90.7	113.4	121.6	113.3	114.4	108.4	95.9	73.4	72.9	94.8
FARM MANAGEMENT SERVICES	7.2	7.9	8.0	8.4	8.6	8.6	8.2	8.4	9.2	8.9	6.9	6.9	8.1

(1) WAGE AND SALARY WORKERS ARE ALL EMPLOYEES RECEIVING COMPENSATION FROM AGRICULTURAL EMPLOYERS.

TABLE 1-B
AGRICULTURAL PRODUCTION WORKERS (1)
CALIFORNIA 1996
(IN THOUSANDS)

INDUSTRY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	Avg
TOTAL AGRICULTURAL	262.7	269.3	274.3	338.7	396.5	408.5	398.8	411.7	413.5	367.7	304.2	288.8	349.4
TOTAL AGRICULTURAL PRODUCTION/CROPS	130.5	135.4	140.5	182.2	213.2	214.8	214.5	225.4	231.9	199.9	161.7	150.6	187.1
CASH GRAINS	1.4	1.4	1.6	2.6	2.8	2.5	2.7	2.6	2.7	2.8	2.2	2.1	2.5
RICE	0.6	0.6	0.7	1.4	1.5	1.2	1.2	1.2	1.5	1.6	1.1	1.0	1.3
OTHER CASH GRAINS	0.8	0.8	1.2	1.3	1.3	1.5	1.4	1.4	1.2	1.2	1.1	1.1	1.2
FIELD CROPS EXCEPT CASH GRAINS	6.7	7.2	8.1	9.7	10.9	11.9	12.1	11.6	10.6	11.4	10.8	9.6	10.1
COTTON	3.8	4.0	4.5	5.5	6.1	7.0	7.2	6.9	6.0	6.6	6.6	5.8	5.9
OTHER FIELD CROPS	2.9	3.2	3.6	4.2	4.8	4.9	4.9	4.7	4.6	4.8	4.2	3.8	4.2
VEGETABLES AND MELONS	18.3	20.4	24.1	31.7	34.1	35.2	37.3	37.3	36.3	34.1	29.2	21.8	30.2
TOTAL FRUITS AND TREE NUTS	60.8	63.6	61.7	84.6	104.6	104.0	103.5	115.3	124.7	95.1	69.2	66.8	90.5
BERRIES	5.3	8.8	13.1	20.8	22.8	21.8	19.1	17.0	16.0	17.8	12.2	5.8	15.0
GRAPEs	24.0	24.0	20.1	26.8	36.6	37.3	36.7	46.6	57.8	33.7	18.7	23.6	33.8
TREE NUTS	5.6	5.7	5.5	5.8	5.7	5.8	5.9	7.6	10.0	9.3	7.1	6.8	7.3
CITRUS FRUITS	4.6	4.8	5.2	5.4	5.9	5.6	5.2	4.8	4.6	5.0	5.0	5.4	5.4
DECIDUOUS TREE FRUIT	9.7	9.0	7.3	13.0	17.7	17.8	20.2	20.7	17.0	12.7	12.3	12.3	14.2
OTHER FRUITS AND NUTS	11.6	11.3	10.5	12.8	15.9	15.7	16.4	18.6	19.3	16.6	13.9	12.9	14.8
TOTAL HORTICULTURAL SPECIALTIES	25.3	24.0	24.1	25.9	26.8	26.6	25.9	25.8	26.5	28.8	26.0	26.1	26.1
ORNAMENTAL FLORAL & NURSERY FOOD CROPS GROWN UNDER COVER	22.8	21.4	21.5	23.3	24.1	23.9	23.3	23.1	23.8	26.1	23.3	23.4	23.5
GENERAL FARM PRIMARILY CROP	18.0	18.8	20.9	27.7	34.0	34.6	33.0	32.8	31.1	27.7	24.3	24.2	27.7
TOTAL AGRIC PRODUCTION/LIVESTOCK	22.0	22.1	22.2	22.8	22.9	23.2	23.1	22.9	23.0	22.9	22.6	22.4	22.5
BEEF CATTLE FEED LOTS	0.3	0.3	0.3	0.4	0.4	0.5	0.5	0.5	0.4	0.4	0.4	0.4	0.4
BEEF CATTLE EXCEPT FEED LOTS	3.1	3.1	3.1	3.2	3.3	3.4	3.3	3.2	3.3	3.3	3.2	3.0	3.1
DAIRY FARMS	11.6	11.7	11.8	12.0	12.1	12.2	12.2	12.2	12.3	12.3	12.0	12.0	12.0
CHICKEN EGGS	2.1	2.0	2.0	2.1	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0
TURKEYS & TURKEY EGGS	0.8	0.8	0.9	0.9	0.9	0.9	0.9	0.9	0.9	0.9	0.9	0.9	0.9
OTHER LIVESTOCK	4.1	4.2	4.2	4.2	4.2	4.2	4.2	4.2	4.1	4.1	4.0	4.1	4.1

TABLE 1-B
AGRICULTURAL PRODUCTION WORKERS (1)
CALIFORNIA 1996
(IN THOUSANDS)

INDUSTRY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	Avg
TOTAL AGRICULTURAL SERVICES	110.2	111.8	111.6	133.7	160.4	170.5	161.2	163.4	158.6	144.9	119.9	115.8	139.8
SOIL PREPARATION SERVICES	0.7	0.7	0.7	0.8	1.0	0.9	1.0	1.0	1.0	1.0	1.0	0.8	0.9
CROP SERVICES	31.8	32.0	33.3	35.9	39.6	41.7	41.0	41.9	42.3	41.3	40.8	37.4	38.2
PLANT CULTIVATE & PROTECTION	3.3	3.6	3.7	4.0	4.7	4.7	4.3	4.1	4.0	4.2	4.3	3.7	4.1
HARVEST PRIMARILY BY MACHINE	4.6	4.6	4.9	5.3	5.4	6.1	5.7	5.3	5.6	5.7	4.9	4.9	5.4
PREPARATION SVCS FOR MARKET	23.2	23.3	24.2	26.1	28.9	30.3	30.5	31.9	32.0	29.7	29.7	26.9	27.8
COTTON GINNING	0.7	0.5	0.5	0.5	0.6	0.6	0.5	0.6	0.7	1.7	1.9	1.9	1.0
TOTAL FARM LABOR & MANAGEMENT	77.7	79.1	77.6	97.0	119.8	127.9	119.2	120.5	115.3	102.6	78.1	77.6	100.7
FARM LABOR CONTRACTORS	71.1	71.8	70.2	89.1	111.8	119.9	111.6	112.7	106.7	94.3	71.8	71.3	93.2
FARM MANAGEMENT SERVICES	6.6	7.3	7.4	7.9	8.0	8.0	7.6	7.8	8.6	8.3	6.3	6.3	7.5

(1) PRODUCTION WORKERS ARE EMPLOYEES ENGAGED IN COMMODITY PRODUCTION. EXCLUDED ARE MANAGERS, SUPERVISORS, OFFICE, SALES AND OTHER STAFF NOT INVOLVED IN PRODUCTION.

TABLE 1-C
AVERAGE WEEKLY EARNINGS OF PRODUCTION WORKERS (1)
CALIFORNIA 1996
(IN DOLLARS PER WEEK)

INDUSTRY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG.	SEP	OCT	NOV	DEC	Avg
TOTAL AGRICULTURAL	270.18	270.64	264.62	282.49	277.20	277.91	283.34	280.87	290.81	283.56	281.88	270.09	278.47
TOTAL AGRICULTURAL PRODUCTION/CROPS	275.13	276.19	268.53	298.15	295.70	297.87	301.67	297.47	299.27	293.57	299.81	276.74	291.45
CASH GRAINS	330.75	337.09	330.17	357.04	386.02	381.65	371.41	375.91	385.58	401.13	342.45	335.87	369.53
RICE	341.22	344.70	334.90	369.26	392.40	381.81	380.86	389.20	398.60	439.34	335.98	325.13	380.12
OTHER CASH GRAINS	323.30	332.26	326.04	344.03	379.22	382.26	364.61	364.06	369.23	351.67	349.39	345.02	356.73
FIELD CROPS EXCEPT CASH GRAINS	303.01	305.55	309.81	318.42	325.50	333.85	341.12	337.34	332.94	335.53	338.28	299.68	326.86
COTTON	297.26	303.65	307.59	311.13	320.76	328.06	338.07	335.27	332.56	344.50	345.58	288.64	324.72
OTHER FIELD CROPS	310.20	308.00	313.28	328.30	332.09	342.04	345.56	340.56	334.99	322.70	326.29	316.83	329.34
VEGETABLES AND MELONS	322.28	308.56	297.70	337.49	348.91	343.04	340.40	330.40	332.72	328.62	363.51	317.75	333.61
TOTAL FRUITS AND TREE NUTS	254.02	252.65	235.21	270.03	262.75	269.42	270.63	273.61	275.56	263.59	257.40	249.29	263.66
BERRIES	201.00	192.21	176.78	290.92	274.23	278.39	295.36	321.54	290.58	272.58	231.48	209.30	265.67
GRAPES	271.72	271.32	252.04	263.60	266.67	271.01	272.83	271.20	276.80	258.12	284.80	263.71	269.17
TREE NUTS	271.12	268.36	250.72	258.83	265.79	276.62	283.47	304.64	333.45	293.90	251.94	246.43	277.59
CITRUS FRUITS	270.11	273.42	277.68	293.93	303.16	293.15	298.16	300.50	296.80	303.00	274.78	266.45	286.31
DECIDUOUS TREE FRUIT	232.06	242.94	229.90	256.30	232.10	253.79	235.31	230.66	239.44	237.55	239.98	232.03	239.71
OTHER FRUITS AND NUTS	246.54	250.83	252.33	259.79	255.44	260.53	266.79	263.30	255.27	255.67	253.44	249.74	256.44
TOTAL HORTICULTURAL SPECIALTIES	291.40	300.90	307.11	317.30	333.66	319.93	320.83	320.62	318.09	301.46	312.61	301.86	310.99
ORNAMENTAL FLORAL & NURSERY FOOD CROPS GROWN UNDER COVER	279.28	290.37	296.70	309.84	327.60	314.84	311.02	311.55	308.69	291.45	299.01	291.48	302.53
GENERAL FARM PRIMARILY CROP	262.84	269.23	267.96	309.38	296.82	299.48	316.65	306.64	318.68	317.90	309.25	274.92	296.69
TOTAL AGRIC PRODUCTION/LIVESTOCK	352.03	351.28	349.07	344.45	345.92	352.29	348.81	349.81	353.88	349.03	355.03	357.30	350.22
BEEF CATTLE FEED LOTS	363.01	356.79	343.92	332.16	363.63	370.44	378.81	363.49	370.18	351.36	348.00	353.80	358.85
BEEF CATTLE EXCEPT FEED LOTS	332.64	340.55	341.78	336.46	340.43	344.16	346.58	335.05	340.26	347.13	345.97	339.15	340.32
DAIRY FARMS	371.33	369.31	361.98	359.46	358.02	364.05	358.29	362.52	367.90	361.57	371.86	375.39	363.64
CHICKEN EGGS	313.21	309.63	314.93	306.82	310.16	318.44	319.48	316.91	323.23	333.27	341.35	323.95	317.78
TURKEYS & TURKEY EGGS	381.48	381.10	381.62	371.93	373.54	376.46	387.02	382.80	384.27	366.87	372.07	362.32	377.21
OTHER LIVESTOCK	324.10	323.64	326.37	322.20	323.83	331.30	327.13	329.90	327.47	316.57	317.96	331.72	325.73

TABLE 1-C
AVERAGE WEEKLY EARNINGS OF PRODUCTION WORKERS (1)
CALIFORNIA 1996
(IN DOLLARS PER WEEK)

INDUSTRY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	Avg
TOTAL AGRICULTURAL SERVICES	247.11	249.75	244.16	249.76	242.94	243.58	250.39	247.00	269.15	259.57	243.89	243.72	249.38
SOIL PREPARATION SERVICES	570.25	497.90	503.03	525.55	512.04	554.47	568.87	572.27	574.06	577.52	581.41	610.54	561.57
CROP SERVICES	284.75	294.23	295.02	297.27	292.13	296.87	303.89	299.80	310.55	308.28	293.88	298.66	296.54
PLANT CULTIVATE & PROTECTION HARVEST PRIMARILY BY MACHINE PREPARATION SVCS FOR MARKET COTTON GINNING	338.03	340.17	346.99	354.81	372.74	369.00	366.91	372.69	371.01	375.75	346.79	343.54	357.68
264.80	265.14	251.02	283.69	286.75	300.69	289.91	284.46	292.95	307.72	274.75	238.77	276.07	
280.02	291.20	295.40	290.79	280.14	283.75	296.53	291.37	304.59	292.13	271.40	293.87	288.00	
344.16	359.35	356.59	315.59	290.67	350.24	356.79	399.55	398.68	442.24	561.20	428.27	393.65	
TOTAL FARM LABOR & MANAGEMENT	228.74	229.48	218.99	229.38	225.06	223.85	229.26	226.94	250.92	236.22	213.50	213.43	228.90
FARM LABOR CONTRACTORS	222.02	222.11	212.45	223.61	218.96	217.91	223.85	221.31	245.83	230.00	202.88	205.98	222.52
FARM MANAGEMENT SERVICES	301.51	303.78	286.00	302.74	307.88	313.98	315.59	300.46	312.67	310.06	336.72	299.09	305.58

(1) AVERAGE WEEKLY EARNINGS INCLUDE OVERTIME PAY AND PREMIUM WAGES. THESE ARE GROSS EARNINGS BEFORE DEDUCTIONS AND EXCLUDE THE VALUE OF HOUSING AND MEALS.

TABLE 1-D
AVERAGE HOURS WORKED BY PRODUCTION WORKERS (1)
CALIFORNIA 1996
(IN HOURS PER WEEK)

INDUSTRY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	Avg
TOTAL AGRICULTURAL	39.5	39.8	38.8	42.1	42.0	42.3	42.8	42.3	43.6	41.7	40.5	39.2	41.5
TOTAL AGRICULTURAL PRODUCTION/CRRPS	40.7	41.1	39.9	44.5	44.6	45.2	45.5	44.8	44.6	43.3	43.2	40.4	43.5
CASH GRAINS	45.0	45.8	44.2	50.5	54.6	54.6	54.3	55.2	55.8	55.1	47.3	46.2	51.9
RICE	44.2	45.0	42.5	51.5	54.5	53.7	54.1	56.0	56.7	58.5	44.5	42.5	52.0
OTHER CASH GRAINS	45.6	46.6	45.6	49.5	54.8	55.4	54.5	54.5	54.7	50.6	50.2	49.5	51.7
FIELD CROPS EXCEPT CASH GRAINS	44.3	45.0	44.9	48.1	50.0	51.6	52.0	52.3	51.3	51.7	51.1	45.2	49.6
COTTON	44.5	45.8	45.3	47.5	49.5	51.1	51.3	51.9	51.4	53.0	52.6	43.8	49.5
OTHER FIELD CROPS	44.0	44.0	44.5	49.0	50.7	52.3	53.0	52.8	51.3	49.8	48.7	47.5	49.6
VEGETABLES AND MELONS	41.8	40.6	39.8	45.3	47.6	46.8	46.0	44.7	44.6	43.7	45.1	41.0	44.6
TOTAL FRUITS AND TREE NUTS	39.2	39.6	37.1	41.8	40.8	41.9	41.7	41.9	41.5	39.4	39.0	37.6	40.5
BERRIES	33.5	33.9	31.4	41.5	38.3	39.6	41.6	46.0	43.5	41.3	36.0	32.4	39.3
GRAPES	39.9	40.8	37.9	40.0	40.9	41.0	40.6	40.6	40.0	35.8	39.5	37.3	39.7
TREE NUTS	42.1	42.8	40.9	42.5	43.5	45.2	45.5	47.9	50.6	50.6	46.8	40.9	44.7
CITRUS FRUITS	36.7	37.2	38.3	40.1	41.7	41.0	41.7	43.3	42.4	42.2	37.9	36.5	39.6
DECIDUOUS TREE FRUIT	39.6	41.6	38.9	46.6	42.2	45.4	41.5	39.7	41.0	39.2	39.6	38.1	41.4
OTHER FRUITS AND NUTS	39.7	39.5	39.0	41.5	41.4	42.5	43.1	42.4	39.7	39.7	39.6	38.6	40.9
TOTAL HORTICULTURAL SPECIALTIES	41.1	42.5	43.5	45.2	46.6	46.1	46.7	46.4	45.9	42.7	43.6	42.1	44.3
ORNAMENTAL FLORAL & NURSERY	40.3	41.9	43.0	45.1	46.6	46.3	46.7	46.5	45.8	42.3	42.9	41.7	44.1
FOOD CROPS GROWN UNDER COVER	48.3	48.2	47.5	46.5	46.0	44.5	46.7	45.7	46.6	46.9	49.4	46.1	46.4
GENERAL FARM PRIMARILY CROP	42.6	42.6	42.0	49.5	48.9	49.5	52.6	50.6	52.5	52.2	48.7	43.5	48.4
TOTAL AGRIC PRODUCTION/LIVESTOCK	47.0	46.9	47.3	46.8	47.0	47.8	47.2	47.4	47.5	46.6	47.4	47.2	47.2
BEEF CATTLE FEED LOTS	50.7	49.9	48.1	48.0	52.7	54.0	54.9	52.3	51.2	48.8	48.2	48.8	50.9
BEEF CATTLE EXCEPT FEED LOTS	42.0	42.2	42.3	41.9	42.5	42.7	43.0	42.9	43.4	43.5	43.3	42.5	42.7
DAIRY FARMS	48.1	47.9	48.2	47.8	48.8	47.8	48.6	48.4	48.6	47.7	48.8	48.5	48.1
CHICKEN EGGS	47.6	47.2	47.5	46.7	46.5	47.6	47.4	47.3	48.1	48.3	49.4	47.5	47.5
TURKEYS & TURKEY EGGS	51.0	51.5	51.3	51.1	50.6	52.3	51.8	51.1	48.4	48.7	47.8	50.7	50.7
OTHER LIVESTOCK	46.3	46.5	47.3	46.9	47.0	47.6	46.6	46.4	45.8	44.4	45.1	46.2	46.4

TABLE 1-D
AVERAGE HOURS WORKED BY PRODUCTION WORKERS (1)
CALIFORNIA 1996
(IN HOURS PER WEEK)

INDUSTRY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	Avg
TOTAL AGRICULTURAL SERVICES	36.5	37.0	35.8	37.9	37.9	38.0	38.7	38.0	41.6	38.8	35.5	36.0	37.9
SOIL PREPARATION SERVICES	59.9	52.8	53.8	57.5	55.9	60.4	61.7	61.8	61.2	60.6	60.5	62.3	59.3
CROP SERVICES	38.9	39.6	39.6	40.5	39.8	40.5	41.8	40.9	42.6	42.0	39.5	40.8	40.4
PLANT CULTIVATE & PROTECTION HARVEST PRIMARILY BY MACHINE PREPARATION SVCS FOR MARKET COTTON GINNING	43.9	43.5	44.6	45.9	49.5	50.0	50.4	50.5	49.6	49.9	46.3	44.1	47.5
34.3	34.3	32.6	36.7	37.0	39.0	37.7	36.8	37.8	39.3	39.3	35.0	31.5	35.9
40.0	40.0	40.3	40.5	38.8	39.3	41.3	40.3	42.6	40.8	37.8	41.1	40.0	40.0
43.4	41.4	40.8	35.7	37.7	41.4	41.2	45.3	44.2	53.8	61.2	53.4	47.6	
TOTAL FARM LABOR & MANAGEMENT	35.3	35.8	33.9	36.7	37.2	37.0	37.4	36.9	41.0	37.2	33.1	33.4	36.8
FARM LABOR CONTRACTORS	34.8	35.2	33.3	36.3	36.8	36.5	37.0	36.4	40.7	36.8	32.0	32.8	36.3
FARM MANAGEMENT SERVICES	40.8	41.9	40.0	42.4	43.0	44.6	44.2	42.8	44.1	41.9	46.0	40.2	42.5

(1) AVERAGE HOURS ARE BASED ON FULL-TIME AND PART-TIME PRODUCTION WORKER DATA.

TABLE 1-E
AVERAGE HOURLY EARNINGS OF PRODUCTION WORKERS (1)
CALIFORNIA 1996
(IN DOLLARS PER HOUR)

INDUSTRY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	Avg
TOTAL AGRICULTURAL	6.84	6.80	6.82	6.71	6.60	6.57	6.62	6.64	6.67	6.80	6.96	6.89	6.71
TOTAL AGRICULTURAL PRODUCTION/CROPS	6.76	6.72	6.73	6.70	6.63	6.59	6.63	6.64	6.71	6.78	6.94	6.85	6.70
CASH GRAINS	7.35	7.36	7.47	7.07	7.07	6.99	6.84	6.81	6.91	7.28	7.24	7.27	7.12
RICE	7.72	7.66	7.88	7.17	7.20	7.11	7.04	6.95	7.03	7.51	7.55	7.65	7.31
OTHER CASH GRAINS	7.09	7.13	7.15	6.95	6.92	6.90	6.69	6.68	6.75	6.95	6.96	6.97	6.90
FIELD CROPS EXCEPT CASH GRAINS	6.84	6.79	6.90	6.62	6.51	6.47	6.56	6.45	6.49	6.62	6.63	6.59	
COTTON	6.68	6.63	6.79	6.55	6.48	6.42	6.59	6.46	6.47	6.50	6.57	6.59	6.56
OTHER FIELD CROPS	7.05	7.00	7.04	6.70	6.55	6.54	6.52	6.45	6.53	6.48	6.70	6.67	6.64
VEGETABLES AND MELONS	7.71	7.60	7.48	7.45	7.33	7.33	7.40	7.39	7.46	7.52	8.06	7.75	7.48
TOTAL FRUITS AND TREE NUTS	6.48	6.38	6.34	6.46	6.44	6.43	6.49	6.53	6.64	6.69	6.60	6.63	6.51
BERRIES	6.00	5.67	5.63	7.01	7.16	7.03	7.10	6.99	6.68	6.60	6.43	6.46	
GRAPES	6.81	6.65	6.65	6.59	6.52	6.61	6.72	6.78	6.92	7.21	7.21	6.78	
TREE NUTS	6.44	6.27	6.13	6.09	6.11	6.12	6.23	6.36	6.59	6.28	6.16	6.04	6.21
CITRUS FRUITS	7.36	7.35	7.25	7.33	7.27	7.15	7.15	6.94	7.00	7.18	7.25	7.30	7.23
DECIDUOUS TREE FRUIT	5.86	5.84	5.91	5.50	5.50	5.59	5.67	5.81	5.84	6.06	6.06	6.09	5.79
OTHER FRUITS AND NUTS	6.21	6.35	6.47	6.26	6.17	6.13	6.19	6.21	6.43	6.44	6.40	6.47	6.27
TOTAL HORTICULTURAL SPECIALTIES	7.09	7.08	7.06	7.02	7.16	6.94	6.87	6.91	6.93	7.06	7.17	7.17	7.02
ORNAMENTAL FLORAL & NURSERY	6.93	6.93	6.90	6.87	7.03	6.80	6.66	6.70	6.74	6.89	6.97	6.99	6.86
FOOD CROPS GROWN UNDER COVER	8.28	8.16	8.20	8.24	8.33	8.30	8.72	8.73	8.62	8.58	8.68	8.58	8.42
GENERAL FARM PRIMARILY CROP	6.17	6.32	6.38	6.25	6.07	6.05	6.02	6.06	6.07	6.09	6.35	6.32	6.13
TOTAL AGRIC PRODUCTION/LIVESTOCK	7.49	7.49	7.38	7.36	7.37	7.39	7.38	7.45	7.49	7.49	7.57	7.42	
BEEF CATTLE FEED LOTS	7.16	7.15	7.15	6.92	6.90	6.86	6.90	6.95	7.23	7.20	7.22	7.25	7.05
BEEF CATTLE EXCEPT FEED LOTS	7.92	8.07	8.03	8.01	8.06	7.81	7.84	7.98	7.99	7.98	7.97		
DAIRY FARMS	7.72	7.71	7.51	7.52	7.49	7.46	7.48	7.49	7.57	7.58	7.62	7.74	
CHICKEN EGGS	6.58	6.56	6.63	6.57	6.67	6.69	6.74	6.70	6.72	6.90	6.91	6.82	6.69
TURKEYS & TURKEY EGGS	7.48	7.40	7.41	7.25	7.31	7.44	7.40	7.39	7.52	7.58	7.64	7.58	7.44
OTHER LIVESTOCK	7.00	6.96	6.90	6.87	6.89	6.96	7.02	7.11	7.15	7.13	7.05	7.18	7.02

TABLE 1-E
AVERAGE HOURLY EARNINGS OF PRODUCTION WORKERS (1)
CALIFORNIA 1996
(IN DOLLARS PER HOUR)

INDUSTRY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	Avg
TOTAL AGRICULTURAL SERVICES	6.77	6.75	6.82	6.59	6.41	6.41	6.47	6.50	6.47	6.69	6.87	6.77	6.58
SOIL PREPARATION SERVICES	9.52	9.43	9.35	9.14	9.16	9.18	9.22	9.26	9.38	9.53	9.61	9.80	9.47
CROP SERVICES	7.32	7.43	7.45	7.34	7.34	7.33	7.27	7.33	7.29	7.34	7.44	7.32	7.34
PLANT CULTIVATE & PROTECTION HARVEST PRIMARILY BY MACHINE	7.70	7.82	7.78	7.73	7.53	7.38	7.28	7.38	7.48	7.53	7.49	7.79	7.53
PREPARATION SVCS FOR MARKET	7.72	7.73	7.70	7.73	7.75	7.71	7.69	7.73	7.75	7.83	7.85	7.58	7.69
COTTON GINNING	7.18	7.28	7.33	7.18	7.22	7.22	7.18	7.23	7.15	7.16	7.18	7.15	7.20
TOTAL FARM LABOR & MANAGEMENT	7.93	8.68	8.74	8.84	7.71	8.46	8.66	8.82	9.02	8.22	9.17	8.02	8.27
FARM LABOR CONTRACTORS	6.48	6.41	6.46	6.25	6.05	6.05	6.13	6.15	6.12	6.35	6.45	6.39	6.22
FARM MANAGEMENT SERVICES	6.38	6.31	6.38	6.16	5.95	5.97	6.05	6.08	6.04	6.25	6.34	6.28	6.13

(1) AVERAGE HOURLY EARNINGS ARE NOT HOURLY WAGE RATES; THEY ARE GROSS EARNINGS OF FULL-TIME AND PART-TIME PRODUCTION WORKERS DIVIDED BY TOTAL HOURS FOR PRODUCTION WORKERS.

**TOTAL AGRICULTURAL WAGE & SALARY EMPLOYMENT
SAN JOAQUIN**

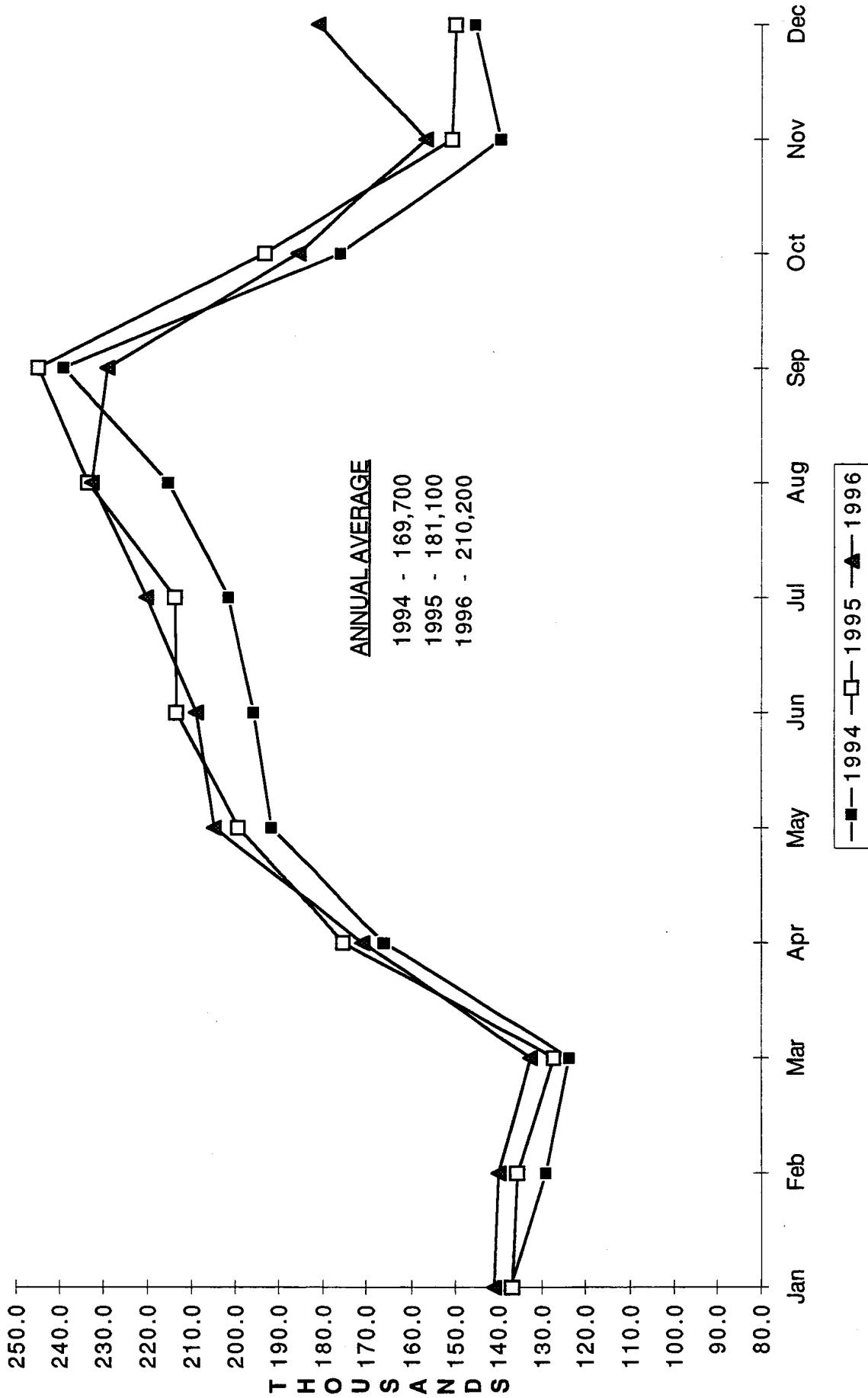


TABLE 2-A
WAGE AND SALARY WORKERS IN AGRICULTURAL ESTABLISHMENTS (1)
SAN JOAQUIN VALLEY REGION 1996
(IN THOUSANDS)

INDUSTRY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	Avg
TOTAL AGRICULTURAL	140.8	139.7	132.7	170.7	205.0	208.9	220.2	232.6	229.1	185.7	156.9	181.2	210.2
TOTAL AGRICULTURAL PRODUCTION/CROPS	60.4	60.4	56.5	78.1	94.5	92.8	103.1	112.9	114.1	82.8	70.2	69.0	84.8
TOTAL FIELD CROPS	6.1	6.6	7.6	9.2	10.4	11.3	11.5	10.9	10.0	10.5	10.1	9.8	10.6
COTTON	4.2	4.4	5.1	6.1	6.7	7.5	7.7	7.3	6.5	6.8	6.8	7.1	7.4
OTHER FIELD CROPS	1.9	2.2	2.5	3.1	3.7	3.8	3.8	3.6	3.5	3.7	3.3	2.7	3.1
VEGETABLES AND MELONS	3.1	3.8	6.2	8.4	6.8	7.4	10.2	10.3	7.9	5.7	5.3	3.2	7.2
TOTAL FRUITS AND TREE NUTS	36.3	35.7	27.6	41.6	55.3	52.5	59.3	69.4	75.3	47.5	36.3	38.0	46.5
GRAPES	18.9	19.2	12.3	20.1	28.4	25.1	31.1	40.3	46.7	24.0	14.7	17.1	23.2
TREE NUTS	4.4	4.4	4.2	4.4	4.6	4.8	4.8	6.3	8.1	7.5	5.8	5.1	5.3
CITRUS FRUITS	2.2	2.5	2.8	2.8	3.3	3.2	2.9	2.4	2.1	2.4	2.6	2.4	2.8
DECIDUOUS TREE FRUIT	6.5	5.5	4.5	9.4	12.8	12.7	13.5	12.8	11.1	7.9	8.3	9.1	10.0
OTHER FRUITS AND NUTS	4.3	4.1	3.8	4.9	6.2	6.7	7.0	7.6	7.3	5.7	4.9	4.3	5.2
HORTICULTURAL SPECIALTIES	3.9	3.1	3.1	3.4	3.6	3.2	2.7	2.5	2.4	2.7	3.7	4.4	3.5
GENERAL FARM PRIMARILY CROP	11.0	11.2	12.0	15.5	18.4	18.4	19.4	19.8	18.5	16.4	14.8	13.6	17.0
TOTAL AGRIC PRODUCTION/LIVESTOCK	13.4	13.8	13.7	14.2	14.2	14.3	14.3	14.2	14.1	14.1	14.0	14.0	13.9
BEEF CATTLE FEED LOTS	0.3	0.3	0.2	0.4	0.4	0.4	0.4	0.4	0.4	0.3	0.3	0.3	0.3
BEEF CATTLE EXCEPT FEED LOTS	1.1	1.2	1.2	1.2	1.2	1.2	1.2	1.2	1.2	1.2	1.2	1.2	1.2
DAIRY FARMS	9.1	9.2	9.2	9.5	9.5	9.6	9.6	9.5	9.6	9.6	9.4	9.3	9.3
POULTRY & EGGS	1.9	2.0	2.0	2.0	2.0	2.0	2.0	2.0	1.9	2.0	2.0	2.0	1.9
OTHER LIVESTOCK	1.0	1.1	1.1	1.1	1.1	1.1	1.1	1.1	1.1	1.1	1.1	1.2	1.2
TOTAL AGRICULTURAL SERVICES	67.0	65.5	62.5	78.4	96.3	101.8	102.8	105.5	100.9	88.8	72.7	98.2	111.5
CROP SERVICES	19.5	18.8	19.7	21.9	24.6	25.9	25.5	26.5	25.3	24.4	25.7	23.7	24.9
PLANT CULTIVATE & PROTECTION	3.1	3.2	3.3	3.8	4.1	4.2	4.3	4.0	3.8	3.9	4.0	3.6	4.0
HARVEST PRIMARILY BY MACHINE	1.5	1.4	1.7	1.9	1.9	2.3	2.0	1.8	2.0	2.0	1.8	1.9	2.3
PREPARATION SVCS FOR MARKET	14.0	13.5	14.0	15.5	17.9	18.7	18.6	20.0	18.8	16.8	18.0	16.4	17.7
COTTON GINNING	0.9	0.7	0.7	0.7	0.7	0.7	0.6	0.7	0.7	1.7	1.7	1.9	1.0
TOTAL FARM LABOR & MANAGEMENT	47.5	46.7	42.8	56.5	71.7	75.9	77.3	79.0	75.6	64.4	47.0	74.5	86.6
FARM LABOR CONTRACTORS	43.9	42.9	38.8	52.6	67.8	72.0	73.4	74.9	71.4	60.1	43.1	68.4	80.5
FARM MANAGEMENT SERVICES	3.6	3.8	4.0	3.9	3.9	3.9	4.1	4.2	4.3	4.3	3.9	6.1	6.0

(1) WAGE AND SALARY WORKERS ARE ALL EMPLOYEES RECEIVING COMPENSATION FROM AGRICULTURAL EMPLOYERS.

TABLE 2-B
AGRICULTURAL PRODUCTION WORKERS (1)
SAN JOAQUIN VALLEY REGION 1996
(IN THOUSANDS)

INDUSTRY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	Avg
TOTAL AGRICULTURAL	130.2	129.4	122.3	160.0	194.4	198.7	209.6	222.1	218.3	175.0	146.2	169.4	198.8
TOTAL AGRICULTURAL PRODUCTION/CROPS	54.7	55.1	51.2	72.5	89.0	87.3	97.5	107.4	108.3	77.2	64.4	62.9	79.0
TOTAL FIELD CROPS	5.3	5.8	6.7	8.3	9.5	10.4	10.6	10.0	9.0	9.5	9.2	8.7	9.5
COTTON	3.7	3.9	4.5	5.5	6.1	6.9	7.1	6.7	5.9	6.2	6.2	6.3	6.7
OTHER FIELD CROPS	1.6	1.9	2.2	2.8	3.4	3.5	3.5	3.3	3.1	3.3	3.0	2.4	2.8
VEGETABLES AND MELONS	2.7	3.3	5.7	7.7	6.3	6.9	9.7	9.8	7.4	5.2	4.8	2.7	6.6
TOTAL FRUITS AND TREE NUTS	34.0	33.6	25.6	39.5	53.0	50.1	56.8	66.9	72.6	45.0	33.8	35.4	44.1
GRAPE	17.8	18.2	11.4	19.1	27.3	24.0	29.9	39.1	45.5	22.9	13.6	16.1	22.1
TREE NUTS	4.0	4.1	3.9	4.0	4.2	4.4	4.4	5.9	7.5	6.9	5.2	4.5	4.9
CITRUS FRUITS	2.0	2.3	2.6	2.6	3.1	3.0	2.6	2.2	1.9	2.2	2.4	2.1	2.6
DECIDUOUS TREE FRUIT	6.1	5.1	4.1	9.1	12.4	12.3	13.1	12.4	10.7	7.5	7.9	8.7	9.6
OTHER FRUITS AND NUTS	4.1	3.9	3.6	4.7	6.0	6.4	6.8	7.3	7.0	5.5	4.7	4.0	5.0
HORTICULTURAL SPECIALTIES	2.8	2.3	2.3	2.6	2.9	2.6	2.1	2.0	1.9	2.2	2.9	3.7	2.8
GENERAL FARM PRIMARILY CROP	9.9	10.1	10.9	14.4	17.3	17.3	18.3	18.7	17.4	15.3	13.7	12.4	15.9
TOTAL AGRIC PRODUCTION/LIVESTOCK	12.4	12.5	12.5	13.1	13.2	13.3	13.2	13.1	13.0	13.0	12.9	12.8	12.9
BEEF CATTLE FEED LOTS	0.2	0.2	0.2	0.3	0.3	0.3	0.3	0.3	0.3	0.3	0.2	0.2	0.3
BEEF CATTLE EXCEPT FEED LOTS	1.0	1.0	1.0	1.1	1.1	1.1	1.1	1.0	1.0	1.0	1.0	1.0	1.1
DAIRY FARMS	8.5	8.6	8.6	8.9	8.9	9.0	9.0	9.0	9.0	9.0	8.9	8.8	8.8
POULTRY & EGGS	1.8	1.8	1.8	1.8	1.9	1.9	1.9	1.9	1.9	1.9	1.9	1.8	1.8
OTHER LIVESTOCK	0.9	0.9	1.0	1.0	1.0	1.0	1.0	1.0	0.9	0.9	0.9	1.0	1.0
TOTAL AGRICULTURAL SERVICES	63.1	61.8	58.6	74.4	92.2	98.1	98.9	101.6	97.0	84.8	68.9	93.7	106.9
CROP SERVICES	16.8	16.3	17.1	19.2	21.9	23.4	22.9	23.9	22.6	21.5	23.0	21.0	22.1
PLANT CULTIVATE & PROTECTION	2.5	2.7	2.8	3.2	3.5	3.7	3.5	3.2	3.2	3.3	3.0	3.4	3.4
HARVEST PRIMARILY BY MACHINE	1.2	1.2	1.5	1.7	2.2	1.9	1.7	1.9	1.9	1.7	1.7	1.7	2.1
PREPARATION SVCS FOR MARKET	12.4	11.9	12.3	13.8	16.2	17.0	16.9	18.2	17.0	15.0	16.3	14.7	15.9
COTTON GINNING	0.7	0.5	0.5	0.5	0.5	0.5	0.4	0.5	0.5	1.4	1.7	1.6	0.8
TOTAL FARM LABOR & MANAGEMENT	46.3	45.5	41.5	55.2	70.3	74.7	76.0	77.7	74.4	63.3	45.9	72.7	84.8
FARM LABOR CONTRACTORS	43.0	42.0	37.9	51.7	66.8	71.1	72.4	73.9	70.5	59.3	42.3	67.2	79.3
FARM MANAGEMENT SERVICES	3.3	3.5	3.6	3.5	3.5	3.6	3.6	3.8	3.9	4.0	3.6	5.5	5.5

(1) PRODUCTION WORKERS ARE EMPLOYEES ENGAGED IN COMMODITY PRODUCTION. EXCLUDED ARE MANAGERS, SUPERVISORS, OFFICE, SALES AND OTHER STAFF NOT INVOLVED IN PRODUCTION.

TABLE 2-C
AVERAGE WEEKLY EARNINGS OF PRODUCTION WORKERS (1)
SAN JOAQUIN VALLEY REGION 1996
(IN DOLLARS PER WEEK)

INDUSTRY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	Avg
TOTAL AGRICULTURAL	267.30	271.26	264.10	272.63	263.76	266.27	273.28	267.68	282.92	274.03	277.12	255.84	267.03
TOTAL AGRICULTURAL PRODUCTION/CROPS	267.62	269.42	266.26	286.20	274.74	281.93	283.95	278.57	286.08	276.46	287.97	268.06	280.96
TOTAL FIELD CROPS	326.69	321.59	303.29	316.14	328.03	335.00	339.43	335.52	338.13	342.61	338.87	332.66	332.74
COTTON	339.95	329.04	303.94	302.94	320.76	328.06	337.41	335.27	330.50	342.38	338.12	334.26	330.92
OTHER FIELD CROPS	298.08	304.41	302.83	342.54	341.62	349.05	341.43	336.00	353.76	343.58	340.17	327.96	336.38
VEGETABLES AND MELONS	279.22	274.48	272.16	324.57	332.10	350.46	344.31	327.63	304.42	304.02	328.18	300.73	318.74
TOTAL FRUITS AND TREE NUTS	252.65	256.14	251.66	264.93	255.36	256.34	259.58	257.58	272.85	249.35	260.50	243.20	258.71
GRAPES	253.63	256.71	255.69	262.58	259.58	252.75	260.74	262.25	271.75	234.78	263.27	237.68	258.45
TREE NUTS	265.20	254.81	251.30	255.78	267.18	273.33	272.62	292.74	313.83	277.08	255.78	250.92	273.68
CITRUS FRUITS	290.88	290.99	279.97	297.50	276.80	284.69	297.60	261.25	278.63	272.58	279.97	266.38	281.67
DECIDUOUS TREE FRUIT	224.31	234.17	226.01	259.74	238.90	253.80	243.67	230.08	255.78	249.40	254.07	241.59	243.34
OTHER FRUITS AND NUTS	259.94	264.13	251.04	272.31	252.34	252.11	266.22	247.98	259.60	268.79	260.50	247.41	261.45
HORTICULTURAL SPECIALTIES	274.43	280.17	282.36	305.03	334.78	306.03	303.05	299.20	308.94	288.93	300.84	287.15	296.49
GENERAL FARM PRIMARILY CROP	282.75	279.93	269.86	305.17	273.46	293.34	293.51	295.11	305.11	302.56	303.21	281.63	294.68
TOTAL AGRIC PRODUCTION/LIVESTOCK	357.59	355.32	354.08	354.08	350.90	358.39	357.75	358.50	363.91	360.61	368.25	371.23	358.23
BEEF CATTLE FEED LOTS	350.97	340.55	341.29	332.28	367.50	368.62	387.67	357.25	351.07	340.58	343.20	343.43	353.50
BEEF CATTLE EXCEPT FEED LOTS	343.85	343.14	344.57	339.25	345.98	364.20	361.24	356.12	363.88	358.96	357.81	351.96	351.11
DAIRY FARMS	368.64	366.52	363.84	366.32	359.29	365.21	362.14	363.66	370.26	363.56	377.91	380.53	366.72
POULTRY & EGGS	341.22	338.18	345.35	336.99	338.67	353.43	357.34	360.72	357.70	370.71	357.54	349.16	351.61
OTHER LIVESTOCK	300.61	299.86	297.53	294.59	294.72	299.11	301.53	304.80	321.05	317.36	318.02	358.14	308.35
TOTAL AGRICULTURAL SERVICES	249.87	255.58	243.21	244.53	240.07	239.62	251.37	245.12	268.38	258.19	249.83	231.62	245.36
CROP SERVICES	295.40	309.75	301.51	304.83	289.98	298.87	306.02	295.60	290.90	296.16	290.33	280.08	297.02
PLANT CULTIVATE & PROTECTION	359.29	348.62	344.76	355.41	352.18	367.52	368.50	370.76	361.94	385.28	381.38	361.34	365.28
HARVEST PRIMARILY BY MACHINE	305.36	314.15	288.60	326.11	325.74	350.22	333.29	339.80	351.10	336.04	248.21	262.60	315.83
PREPARATION SVCS FOR MARKET	278.66	298.22	290.69	290.37	272.74	276.62	287.46	275.71	268.16	261.25	254.70	247.44	274.22
COTTON GINNING	336.90	351.70	352.76	311.69	286.09	350.24	358.20	365.64	396.49	416.50	494.51	447.12	399.36
TOTAL FARM LABOR & MANAGEMENT	234.25	236.22	219.13	223.44	224.46	221.16	235.01	230.01	261.76	244.90	229.42	217.75	232.26
FARM LABOR CONTRACTORS	228.29	230.01	212.73	218.25	220.80	217.33	231.27	226.68	258.66	241.25	221.96	210.38	227.71
FARM MANAGEMENT SERVICES	309.60	312.89	287.98	295.86	294.13	299.53	306.68	294.34	310.70	299.14	317.04	307.81	301.46

(1) AVERAGE WEEKLY EARNINGS INCLUDE OVERTIME PAY AND PREMIUM WAGES. THESE ARE GROSS EARNINGS BEFORE DEDUCTIONS AND EXCLUDE THE VALUE OF HOUSING AND MEALS.

TABLE 2-D
AVERAGE HOURS WORKED BY PRODUCTION WORKERS (1)
SAN JOAQUIN VALLEY REGION 1996
(IN HOURS PER WEEK)

INDUSTRY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	Avg
TOTAL AGRICULTURAL	40.5	41.1	39.3	42.4	42.0	42.4	42.5	41.5	44.0	41.9	41.3	38.3	41.4
TOTAL AGRICULTURAL PRODUCTION/CROPS	41.3	41.9	40.9	45.0	44.1	45.4	45.0	43.8	44.7	43.4	44.1	40.8	43.9
TOTAL FIELD CROPS	49.2	48.8	45.2	47.9	50.7	52.1	51.9	52.1	53.2	51.5	50.1	50.1	50.8
COTTON	51.9	50.7	45.5	45.9	49.5	51.1	51.2	51.9	53.0	51.7	50.8	50.6	51.2
OTHER FIELD CROPS	43.2	44.7	44.6	51.9	52.8	54.2	53.1	52.5	53.6	53.6	51.0	48.3	46.6
VEGETABLES AND MELONS	41.8	41.4	39.5	46.5	49.2	49.5	49.9	48.9	45.3	46.7	47.7	42.9	46.6
TOTAL FRUITS AND TREE NUTS	39.6	40.4	39.2	42.8	42.0	42.3	41.6	40.5	42.5	38.9	40.2	37.3	41.0
GRAPES	38.9	39.8	38.8	40.9	41.6	40.7	40.3	40.1	41.3	35.2	38.1	34.8	39.7
TREE NUTS	40.8	40.9	41.4	42.0	43.8	44.3	43.9	46.1	49.5	45.2	42.0	40.8	44.0
CITRUS FRUITS	40.4	41.1	39.6	42.5	40.0	41.2	41.5	41.6	42.8	42.0	40.4	38.0	41.0
DECIDUOUS TREE FRUIT	39.7	41.3	38.7	46.8	43.2	45.0	42.9	39.6	44.1	42.2	42.7	39.8	42.1
OTHER FRUITS AND NUTS	41.0	41.4	38.8	43.5	41.3	42.3	43.5	39.3	40.0	41.1	40.2	37.6	41.5
HORTICULTURAL SPECIALTIES	39.6	40.9	41.1	41.5	41.9	41.3	44.5	44.0	45.1	41.1	43.1	40.5	41.7
GENERAL FARM PRIMARILY CROP	43.5	43.4	42.7	49.3	45.5	49.3	49.0	48.3	50.1	49.6	47.6	43.8	47.3
TOTAL AGRIC PRODUCTION/LIVESTOCK	47.3	47.0	47.4	47.4	47.1	48.3	47.7	47.8	48.2	47.7	48.2	48.4	47.7
BEEF CATTLE FEED LOTS	47.3	48.1	47.6	46.8	52.5	53.5	55.7	51.7	49.1	47.7	47.8	47.5	50.0
BEEF CATTLE EXCEPT FEED LOTS	40.5	39.9	40.3	40.1	40.8	43.1	42.7	42.7	44.0	43.3	42.8	41.8	41.7
DAIRY FARMS	48.0	47.6	48.0	48.2	47.4	48.5	47.4	47.6	48.4	47.4	48.7	49.1	48.0
POULTRY & EGGS	47.0	47.1	48.3	47.8	47.7	49.5	49.7	50.1	48.6	50.3	47.8	47.7	48.7
OTHER LIVESTOCK	49.2	48.6	48.3	47.9	48.0	48.4	48.4	49.4	50.4	49.9	50.4	50.8	49.1
TOTAL AGRICULTURAL SERVICES	38.5	39.2	36.3	39.0	39.1	38.9	39.4	38.3	42.6	39.6	37.4	35.2	38.7
CROP SERVICES	41.2	42.2	40.8	41.7	40.5	41.8	42.8	41.4	39.1	39.7	39.5	37.9	40.8
PLANT CULTIVATE & PROTECTION	46.3	45.1	44.2	45.8	46.4	49.8	50.0	49.7	45.7	48.1	47.2	44.5	47.5
HARVEST PRIMARILY BY MACHINE	33.3	35.1	32.5	36.6	36.6	39.0	38.8	40.5	42.2	40.1	31.7	32.5	37.2
PREPARATION SVCS FOR MARKET	40.8	42.3	41.0	41.6	39.6	40.5	41.6	39.9	37.4	36.9	36.7	35.5	39.4
COTTON GINNING	42.7	40.8	40.5	35.5	37.3	41.4	41.7	44.0	44.3	50.0	58.8	54.0	48.0
TOTAL FARM LABOR & MANAGEMENT	37.6	38.1	34.4	38.0	38.7	38.0	38.4	37.4	43.7	39.5	36.3	34.4	38.2
FARM LABOR CONTRACTORS	37.0	37.4	33.5	37.5	38.4	37.6	38.1	37.1	43.4	39.1	35.4	33.5	37.7
FARM MANAGEMENT SERVICES	45.0	46.7	43.9	45.1	44.7	45.8	44.0	43.8	47.8	45.6	46.9	45.4	45.4

(1) AVERAGE HOURS ARE BASED ON FULL-TIME AND PART-TIME PRODUCTION WORKER DATA.

TABLE 2-E
AVERAGE HOURLY EARNINGS OF PRODUCTION WORKERS (1)
SAN JOAQUIN VALLEY REGION 1996
(IN DOLLARS PER HOUR)

INDUSTRY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	Avg
TOTAL AGRICULTURAL	6.60	6.60	6.72	6.43	6.28	6.43	6.45	6.43	6.54	6.71	6.68	6.45	
TOTAL FIELD CROPS	6.48	6.43	6.51	6.36	6.23	6.21	6.31	6.36	6.40	6.37	6.53	6.57	6.40
COTTON	6.55	6.49	6.68	6.60	6.47	6.43	6.54	6.44	6.49	6.44	6.58	6.64	6.55
OTHER FIELD CROPS	6.90	6.81	6.79	6.60	6.47	6.44	6.43	6.40	6.46	6.46	6.54	6.58	6.54
VEGETABLES AND MELONS	6.68	6.63	6.89	6.98	6.75	7.08	6.90	6.70	6.72	6.51	6.88	7.01	6.84
TOTAL FRUITS AND TREE NUTS	6.38	6.34	6.42	6.19	6.08	6.06	6.24	6.36	6.42	6.41	6.48	6.52	6.31
GRAPES	6.52	6.45	6.59	6.42	6.24	6.21	6.47	6.54	6.58	6.67	6.91	6.83	6.51
TREE NUTS	6.50	6.23	6.07	6.09	6.10	6.17	6.21	6.35	6.34	6.13	6.09	6.15	6.22
CITRUS FRUITS	7.20	7.08	7.07	7.00	6.92	6.91	6.93	6.28	6.51	6.49	6.93	7.01	6.87
DECIDUOUS TREE FRUIT	5.65	5.67	5.84	5.55	5.53	5.64	5.68	5.81	5.80	5.91	5.95	6.07	5.78
OTHER FRUITS AND NUTS	6.34	6.38	6.47	6.26	6.11	5.96	6.12	6.31	6.49	6.54	6.48	6.58	6.30
HORTICULTURAL SPECIALTIES	6.93	6.85	6.87	7.35	7.99	7.41	6.81	6.80	6.85	7.03	6.98	7.09	7.11
GENERAL FARM PRIMARILY CROP	6.50	6.45	6.32	6.19	6.01	5.96	5.99	6.11	6.09	6.10	6.37	6.43	6.23
TOTAL AGRIC PRODUCTION/LIVESTOCK	7.56	7.56	7.47	7.47	7.45	7.42	7.50	7.50	7.55	7.64	7.64	7.67	7.51
BEEF CATTLE FEED LOTS	7.42	7.08	7.17	7.10	7.00	6.89	6.96	6.91	7.15	7.14	7.18	7.23	7.07
BEEF CATTLE EXCEPT FEED LOTS	8.49	8.60	8.55	8.46	8.48	8.45	8.46	8.34	8.27	8.29	8.36	8.42	8.42
DAIRY FARMS	7.68	7.70	7.58	7.60	7.58	7.53	7.64	7.64	7.65	7.67	7.76	7.75	7.64
POULTRY & EGGS	7.26	7.18	7.15	7.05	7.10	7.14	7.19	7.20	7.36	7.37	7.48	7.32	7.22
OTHER LIVESTOCK	6.11	6.17	6.16	6.15	6.14	6.18	6.23	6.17	6.37	6.36	6.31	7.05	6.28
TOTAL AGRICULTURAL SERVICES	6.49	6.52	6.70	6.27	6.14	6.16	6.38	6.40	6.30	6.52	6.68	6.58	6.34
CROP SERVICES	7.17	7.34	7.39	7.31	7.16	7.15	7.15	7.14	7.44	7.46	7.35	7.39	7.28
PLANT CULTIVATE & PROTECTION	7.76	7.73	7.80	7.76	7.59	7.38	7.37	7.46	7.92	8.01	8.08	8.12	7.69
HARVEST PRIMARILY BY MACHINE	9.17	8.95	8.88	8.91	8.90	8.98	8.59	8.39	8.32	8.38	8.83	8.08	8.49
PREPARATION SVCS FOR MARKET	6.83	7.05	7.09	6.98	6.87	6.83	6.91	6.91	7.17	7.08	6.94	6.97	6.96
COTTON GINNING	7.89	8.62	8.71	8.78	8.67	8.46	8.59	8.31	8.95	8.33	8.41	8.28	8.32
TOTAL FARM LABOR & MANAGEMENT	6.23	6.20	6.37	5.88	5.80	5.82	6.12	6.15	5.99	6.20	6.32	6.33	6.08
FARM LABOR CONTRACTORS	6.17	6.15	6.35	5.82	5.75	5.78	6.07	6.11	5.96	6.17	6.27	6.28	6.04
FARM MANAGEMENT SERVICES	6.88	6.70	6.56	6.56	6.58	6.54	6.97	6.72	6.50	6.56	6.76	6.78	6.64

(1) AVERAGE HOURLY EARNINGS ARE NOT HOURLY WAGE RATES; THEY ARE GROSS EARNINGS OF FULL-TIME AND PART-TIME PRODUCTION WORKERS DIVIDED BY TOTAL HOURS FOR PRODUCTION WORKERS.

TOTAL AGRICULTURAL WAGE AND SALARY EMPLOYMENT
SOUTH COAST

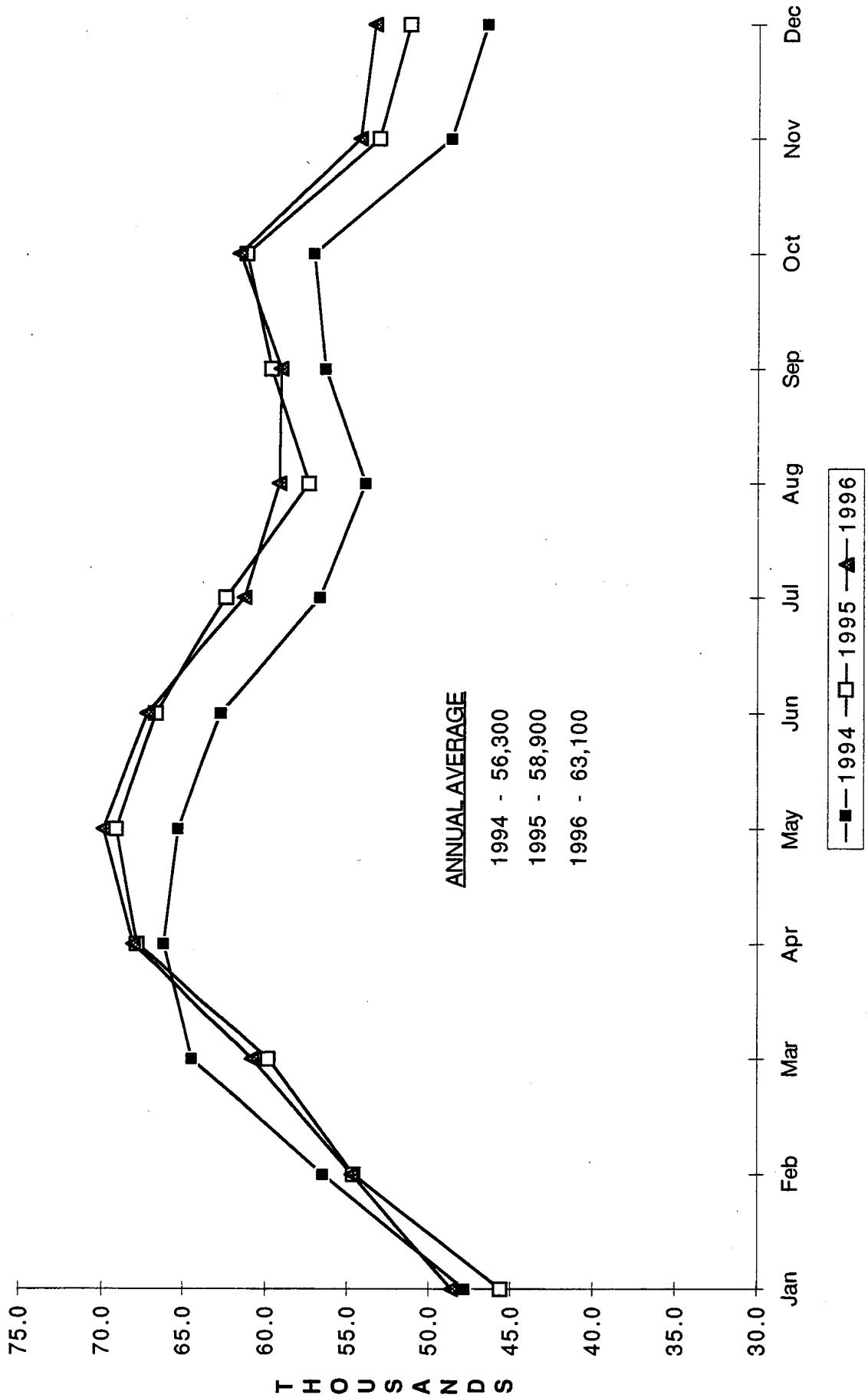


TABLE 3-A
WAGE AND SALARY WORKERS IN AGRICULTURAL ESTABLISHMENTS (1)
SOUTH COAST REGION 1996
(IN THOUSANDS)

INDUSTRY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	AVG
TOTAL AGRICULTURAL	48.6	54.7	60.8	68.0	69.9	67.2	61.3	59.2	59.1	61.6	54.3	53.4	63.1
TOTAL AGRICULTURAL PRODUCTION/CROPS	33.4	37.7	43.1	49.4	49.8	46.6	41.4	40.1	40.8	42.9	37.8	38.9	46.0
VEGETABLES AND MELONS	7.5	8.1	8.9	9.6	10.1	10.3	8.6	8.7	9.3	9.5	8.9	9.1	10.0
TOTAL FRUITS AND TREE NUTS	8.8	11.9	15.5	19.6	18.7	15.5	11.5	10.1	10.2	12.7	9.4	10.9	16.0
BERRIES	4.1	7.0	10.4	14.2	13.0	9.9	6.1	4.6	4.6	7.7	5.0	6.0	10.7
CITRUS FRUITS	1.8	1.9	2.0	2.2	2.2	2.2	2.2	2.2	2.0	1.9	1.8	1.8	2.0
OTHER FRUITS AND NUTS	2.9	3.0	3.1	3.2	3.5	3.4	3.2	3.3	3.6	3.1	2.6	3.1	3.3
TOTAL HORTICULTURAL SPECIALTIES	14.3	14.7	15.0	15.3	15.5	15.5	15.7	15.8	15.8	15.4	15.2	14.9	15.3
ORNAMENTAL FLORAL & NURSERY FOOD CROPS GROWN UNDER COVER	13.6	14.0	14.3	14.6	14.8	14.8	15.0	15.1	15.1	14.7	14.5	14.2	14.6
GENERAL FARM PRIMARILY CROP	2.8	3.0	3.7	4.9	5.5	5.3	5.6	5.5	5.5	5.3	4.3	4.0	4.7
TOTAL AGRIC PRODUCTION/LIVESTOCK	1.9	1.9	1.9	1.9	2.0	2.0	2.0	2.0	2.0	1.9	1.9	1.8	1.8
TOTAL AGRICULTURAL SERVICES	13.3	15.1	15.8	16.7	18.1	18.6	17.9	17.1	16.3	16.8	14.6	12.7	15.2
CROP SERVICES	3.8	4.2	4.4	5.1	5.2	5.1	5.0	5.1	5.0	5.0	4.2	3.9	4.5
HARVEST PRIMARILY BY MACHINE PREPARATION SVCS FOR MARKET	1.6	1.7	1.8	2.2	2.3	2.3	2.3	2.2	2.2	2.2	1.7	1.4	1.8
2.2	2.5	2.6	2.9	2.9	2.8	2.7	2.7	2.9	2.8	2.8	2.5	2.5	2.7
TOTAL FARM LABOR & MANAGEMENT	9.5	10.9	11.4	11.6	12.9	13.5	12.9	12.0	11.3	11.8	10.4	8.8	10.7
FARM LABOR CONTRACTORS	8.2	9.5	10.0	10.1	11.3	11.9	11.4	10.6	9.9	9.8	9.1	7.3	9.1
FARM MANAGEMENT SERVICES	1.3	1.4	1.4	1.5	1.6	1.6	1.5	1.4	1.4	2.0	1.3	1.5	1.6

(1) WAGE AND SALARY WORKERS ARE ALL EMPLOYEES RECEIVING COMPENSATION FROM AGRICULTURAL EMPLOYERS.

TABLE 3-B
AGRICULTURAL PRODUCTION WORKERS (1)
SOUTH COAST REGION 1996
(IN THOUSANDS)

INDUSTRY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	Avg
TOTAL AGRICULTURAL	42.9	49.0	54.9	62.4	64.0	61.4	55.5	53.3	53.5	55.7	47.9	47.4	57.0
TOTAL AGRICULTURAL PRODUCTION/CROPS	28.7	33.1	38.6	44.9	45.2	42.0	36.8	35.6	36.3	38.4	33.3	34.2	41.3
VEGETABLES AND MELONS	6.8	7.4	8.2	8.9	9.4	9.5	7.9	8.0	8.6	8.8	8.1	8.3	9.2
TOTAL FRUITS AND TREE NUTS	8.0	11.1	14.8	18.9	17.9	14.8	10.7	9.4	9.5	12.0	8.7	10.1	15.2
BERRIES	3.9	6.8	10.2	14.0	12.7	9.7	5.9	4.4	4.5	7.5	4.8	5.7	10.4
CITRUS FRUITS	1.4	1.5	1.6	1.8	1.9	1.9	1.8	1.9	1.6	1.6	1.4	1.5	1.6
OTHER FRUITS AND NUTS	2.7	2.8	3.0	3.1	3.3	3.2	3.0	3.1	3.4	2.9	2.5	2.9	3.2
TOTAL HORTICULTURAL SPECIALTIES	11.5	12.0	12.3	12.6	12.8	12.8	13.0	13.1	13.1	12.7	12.5	12.2	12.6
ORNAMENTAL FLORAL & NURSERY FOOD CROPS GROWN UNDER COVER	10.9	11.3	11.6	11.9	12.1	12.1	12.3	12.4	12.4	12.0	11.8	11.5	11.9
0.6	0.7	0.7	0.7	0.7	0.7	0.7	0.7	0.7	0.7	0.7	0.7	0.7	0.7
GENERAL FARM PRIMARILY CROP	2.4	2.6	3.3	4.5	5.1	4.9	5.2	5.1	5.1	4.9	4.0	3.6	4.3
TOTAL AGRIC PRODUCTION/LIVESTOCK	1.7	1.6	1.6	1.7	1.7	1.7	1.7	1.7	1.7	1.7	1.6	1.5	1.5
TOTAL AGRICULTURAL SERVICES	12.5	14.3	14.7	15.8	17.1	17.7	17.0	16.0	15.5	15.6	13.0	11.7	14.3
CROP SERVICES	3.6	4.0	4.0	4.8	4.8	4.8	4.7	4.7	4.7	4.5	3.8	3.5	4.2
HARVEST PRIMARILY BY MACHINE PREPARATION SVCS FOR MARKET	1.5	1.6	2.1	2.1	2.2	2.2	2.1	2.1	2.0	2.0	1.6	1.3	1.7
2.1	2.4	2.4	2.7	2.7	2.6	2.5	2.6	2.6	2.5	2.5	2.2	2.2	2.5
TOTAL FARM LABOR & MANAGEMENT	8.9	10.3	10.7	11.0	12.3	12.9	12.3	11.3	10.8	11.1	9.2	8.2	10.1
FARM LABOR CONTRACTORS	7.8	9.1	9.5	9.7	10.9	11.5	10.1	9.5	9.3	8.1	6.9	8.7	
FARM MANAGEMENT SERVICES	1.1	1.2	1.2	1.3	1.4	1.4	1.4	1.4	1.3	1.3	1.1	1.1	1.4

(1) PRODUCTION WORKERS ARE EMPLOYEES ENGAGED IN COMMODITY PRODUCTION. EXCLUDED ARE MANAGERS, SUPERVISORS, OFFICE, SALES AND OTHER STAFF NOT INVOLVED IN PRODUCTION.

TABLE 3-C
AVERAGE WEEKLY EARNINGS OF PRODUCTION WORKERS (1)
SOUTH COAST REGION 1996
(IN DOLLARS PER WEEK)

INDUSTRY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	Avg
TOTAL AGRICULTURAL	277.44	274.85	264.67	297.50	293.02	289.43	289.76	291.72	295.74	297.46	296.52	285.89	286.18
TOTAL AGRICULTURAL PRODUCTION/CROPS	284.93	279.36	269.04	310.80	305.03	298.79	300.52	303.30	306.68	305.23	306.86	294.56	293.57
VEGETABLES AND MELONS	328.50	321.59	305.14	335.39	349.60	332.75	334.14	323.60	336.06	339.77	348.52	341.98	332.88
TOTAL FRUITS AND TREE NUTS	237.22	224.17	212.27	299.20	271.16	254.31	266.53	274.53	274.07	269.73	267.90	241.70	254.15
BERRIES	202.55	196.18	187.34	303.03	266.35	240.87	254.27	267.03	274.24	267.96	263.49	227.70	246.27
CITRUS FRUITS	266.77	271.95	289.35	312.98	314.36	304.50	308.32	309.59	304.06	297.01	288.86	278.20	293.38
OTHER FRUITS AND NUTS	271.00	266.98	255.67	271.83	266.09	266.74	265.60	263.54	259.84	261.63	263.72	251.04	260.98
TOTAL HORTICULTURAL SPECIALTIES	291.92	299.99	307.09	312.84	318.64	319.40	312.69	316.58	317.09	316.24	311.50	309.57	311.34
ORNAMENTAL FLORAL & NURSERY	285.69	295.14	302.62	309.23	316.14	316.44	309.15	311.42	311.96	310.54	305.23	304.64	306.24
FOOD CROPS GROWN UNDER COVER	405.82	396.31	389.03	374.63	377.94	375.83	382.81	419.13	415.15	416.64	419.24	394.22	391.53
GENERAL FARM PRIMARILY CROP	293.87	301.86	296.01	305.55	305.78	312.89	287.95	289.04	292.37	302.12	290.40	285.35	295.45
TOTAL AGRIC PRODUCTION/LIVESTOCK	319.18	327.22	333.02	340.20	336.60	346.79	350.61	346.79	351.94	350.90	349.32	354.45	344.74
TOTAL AGRICULTURAL SERVICES	254.98	258.00	243.92	256.82	257.18	261.67	261.29	260.37	262.51	272.84	263.52	252.25	258.75
CROP SERVICES	304.47	301.04	298.36	291.44	297.21	311.92	301.09	303.40	312.02	346.18	317.13	284.13	303.03
HARVEST PRIMARILY BY MACHINE	272.31	278.63	275.58	260.93	267.75	302.15	285.00	279.23	291.47	297.97	266.07	221.80	275.55
PREPARATION SVCS FOR MARKET	326.40	316.24	313.10	315.22	321.68	320.25	316.37	322.40	329.16	385.12	353.60	321.63	321.85
TOTAL FARM LABOR & MANAGEMENT	235.56	241.41	223.72	240.97	241.80	243.10	246.62	242.14	241.23	242.59	241.52	237.90	240.96
FARM LABOR CONTRACTORS	227.24	234.55	215.49	236.03	236.60	240.13	242.25	234.68	232.51	233.42	233.05	228.74	233.28
FARM MANAGEMENT SERVICES	294.89	291.54	285.79	279.23	278.20	269.86	281.73	303.80	304.76	293.85	301.04	288.36	289.25

(1) AVERAGE WEEKLY EARNINGS INCLUDE OVERTIME PAY AND PREMIUM WAGES. THESE ARE GROSS EARNINGS BEFORE DEDUCTIONS AND EXCLUDE THE VALUE OF HOUSING AND MEALS.

TABLE 3-D
AVERAGE HOURS WORKED BY PRODUCTION WORKERS (1)
SOUTH COAST REGION 1996
(IN HOURS PER WEEK)

INDUSTRY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	AVG
TOTAL AGRICULTURAL	40.8	40.9	39.8	42.5	42.1	42.5	42.3	42.9	43.3	42.8	42.3	40.9	41.9
TOTAL AGRICULTURAL PRODUCTION/CROPS	42.4	42.2	41.2	44.4	43.7	44.2	44.0	45.0	45.3	44.3	43.9	42.2	43.3
VEGETABLES AND MELONS	43.8	43.4	41.8	44.6	47.5	47.4	45.4	45.9	47.6	46.8	46.1	43.9	45.6
TOTAL FRUITS AND TREE NUTS	38.2	37.3	36.1	42.2	38.3	38.3	40.2	42.3	42.1	40.5	40.9	37.3	39.1
BERRIES	36.3	35.8	34.5	42.5	37.2	37.0	39.3	43.0	43.6	40.6	40.6	36.2	38.6
CITRUS FRUITS	37.0	37.0	39.8	40.7	41.2	40.6	41.0	41.5	41.2	40.3	40.8	38.8	39.7
OTHER FRUITS AND NUTS	41.5	41.2	39.7	41.5	41.0	41.1	41.5	41.7	40.6	40.5	41.4	38.8	40.4
TOTAL HORTICULTURAL SPECIALTIES	44.5	45.8	46.6	47.4	47.7	47.6	46.6	46.9	46.7	45.7	44.5	44.8	46.4
ORNAMENTAL FLORAL & NURSERY	44.5	45.9	46.7	47.5	47.9	47.8	46.7	46.9	46.7	45.6	44.3	44.8	46.4
FOOD CROPS GROWN UNDER COVER	45.7	45.5	45.5	45.3	45.7	45.5	45.9	47.9	47.5	48.0	48.3	46.0	45.9
GENERAL FARM PRIMARILY CROP	42.9	43.0	42.9	45.0	45.3	46.7	43.3	43.4	43.9	45.5	44.0	43.3	43.9
TOTAL AGRIC PRODUCTION/LIVESTOCK	42.9	44.1	44.7	45.3	45.0	46.3	46.5	46.3	46.8	46.6	46.7	46.7	45.6
TOTAL AGRICULTURAL SERVICES	36.9	37.5	35.3	36.9	37.6	38.2	38.2	37.9	38.1	38.7	37.7	36.4	37.5
CROP SERVICES	39.8	39.3	38.9	37.8	38.8	40.3	38.9	38.6	39.9	43.6	39.2	36.9	39.1
HARVEST PRIMARILY BY MACHINE	36.7	37.2	36.5	35.5	35.7	39.6	37.5	36.5	38.2	38.3	34.6	29.3	36.4
PREPARATION SVCS FOR MARKET	41.9	40.7	40.4	39.6	41.4	40.9	40.2	40.2	41.3	47.9	42.5	41.5	41.0
TOTAL FARM LABOR & MANAGEMENT	35.8	36.8	34.0	36.4	37.2	37.4	38.0	37.6	37.4	36.7	37.1	36.1	36.9
FARM LABOR CONTRACTORS	34.8	35.7	32.7	35.6	36.4	37.0	37.5	36.9	36.5	35.8	36.3	35.3	36.0
FARM MANAGEMENT SERVICES	42.8	45.2	43.9	42.5	42.8	41.2	41.8	43.4	43.6	41.8	42.4	40.5	42.6

(1) AVERAGE HOURS ARE BASED ON FULL-TIME AND PART-TIME PRODUCTION WORKER DATA.

TABLE 3-E
AVERAGE HOURLY EARNINGS OF PRODUCTION WORKERS (1)
SOUTH COAST REGION 1996
(IN DOLLARS PER HOUR)

INDUSTRY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	AVG
TOTAL AGRICULTURAL	6.80	6.72	6.65	7.00	6.96	6.81	6.85	6.80	6.83	6.95	7.01	6.99	6.83
TOTAL AGRICULTURAL PRODUCTION/CROPS	6.72	6.62	6.53	7.00	6.98	6.76	6.83	6.74	6.77	6.89	6.99	6.98	6.78
VEGETABLES AND MELONS	7.50	7.41	7.30	7.52	7.36	7.02	7.36	7.05	7.06	7.26	7.56	7.79	7.30
TOTAL FRUITS AND TREE NUTS	6.21	6.01	5.88	7.09	7.08	6.64	6.63	6.49	6.51	6.66	6.55	6.48	6.50
BERRIES	5.58	5.48	5.43	7.13	7.16	6.51	6.47	6.21	6.29	6.60	6.49	6.29	6.38
CITRUS FRUITS	7.21	7.35	7.27	7.69	7.63	7.50	7.52	7.46	7.38	7.37	7.08	7.17	7.39
OTHER FRUITS AND NUTS	6.53	6.48	6.44	6.55	6.49	6.49	6.40	6.32	6.40	6.46	6.37	6.47	6.46
TOTAL HORTICULTURAL SPECIALTIES	6.56	6.55	6.59	6.60	6.68	6.71	6.71	6.75	6.79	6.92	7.00	6.91	6.71
ORNAMENTAL FLORAL & NURSERY FOOD CROPS GROWN UNDER COVER	6.42	6.43	6.48	6.51	6.60	6.62	6.62	6.64	6.68	6.81	6.89	6.80	6.60
GENERAL FARM PRIMARILY CROP	6.85	7.02	6.90	6.79	6.75	6.70	6.65	6.66	6.66	6.64	6.60	6.59	6.73
TOTAL AGRIC PRODUCTION/LIVESTOCK	7.44	7.42	7.45	7.51	7.48	7.49	7.54	7.49	7.52	7.53	7.48	7.59	7.56
TOTAL AGRICULTURAL SERVICES	6.91	6.88	6.91	6.96	6.84	6.85	6.84	6.87	6.89	7.05	6.99	6.93	6.90
CROP SERVICES	7.65	7.66	7.67	7.71	7.66	7.74	7.74	7.86	7.82	7.94	8.09	7.70	7.75
HARVEST PRIMARILY BY MACHINE PREPARATION SVCS FOR MARKET	7.42	7.49	7.55	7.35	7.50	7.63	7.60	7.65	7.63	7.78	7.69	7.57	7.57
TOTAL FARM LABOR & MANAGEMENT	6.58	6.56	6.58	6.62	6.50	6.50	6.49	6.44	6.45	6.61	6.51	6.59	6.53
FARM LABOR CONTRACTORS	6.53	6.57	6.59	6.63	6.50	6.49	6.46	6.36	6.37	6.52	6.42	6.48	6.48
FARM MANAGEMENT SERVICES	6.89	6.45	6.51	6.57	6.50	6.55	6.74	7.00	6.99	7.03	7.10	7.12	6.79

(1) AVERAGE HOURLY EARNINGS ARE NOT HOURLY WAGE RATES; THEY ARE GROSS EARNINGS OF FULL-TIME AND PART-TIME PRODUCTION WORKERS DIVIDED BY TOTAL HOURS FOR PRODUCTION WORKERS.

**TOTAL AGRICULTURAL WAGE & SALARY EMPLOYMENT
CENTRAL COAST**

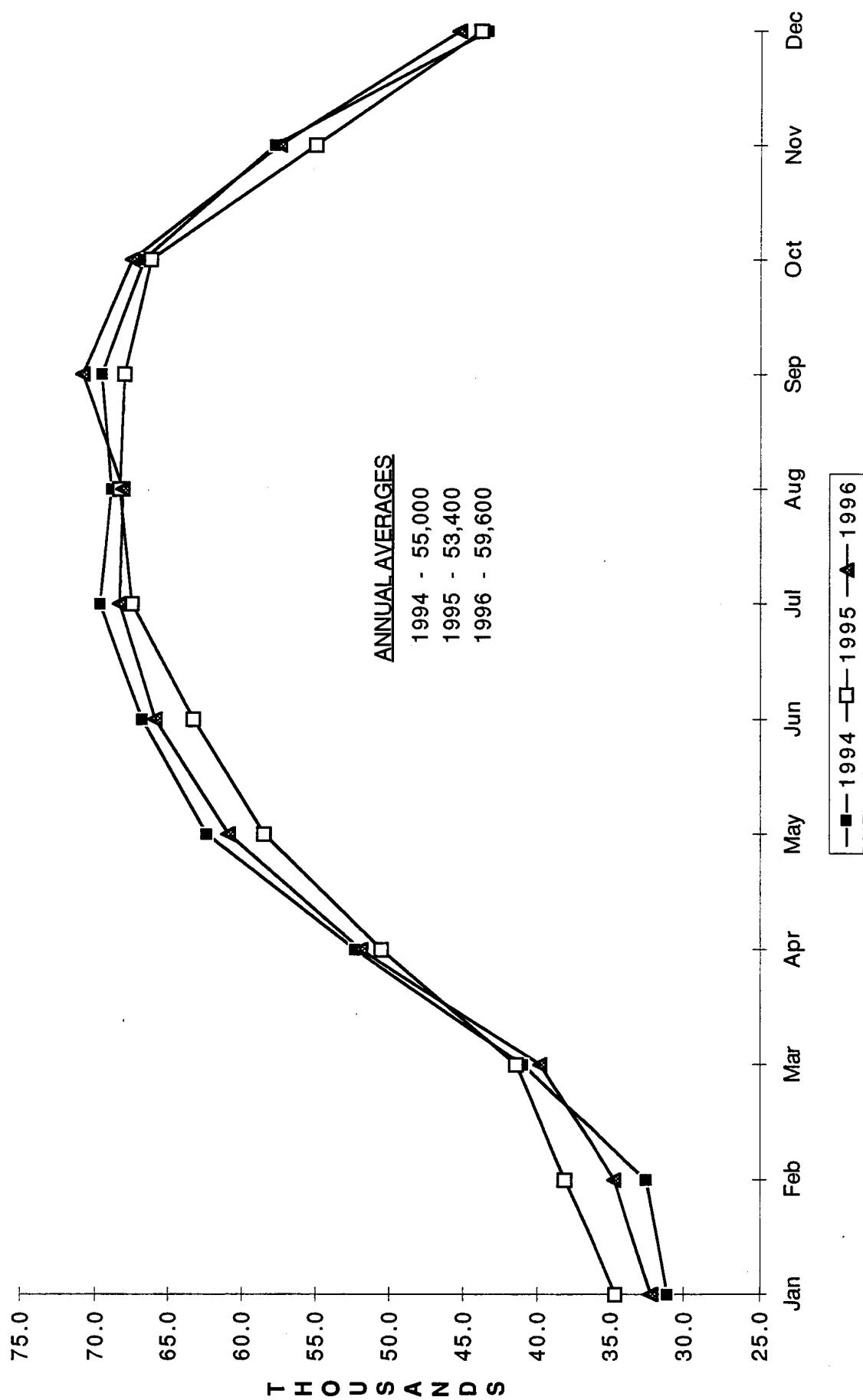


TABLE 4-A
WAGE AND SALARY WORKERS IN AGRICULTURAL ESTABLISHMENTS (1)
CENTRAL COAST REGION 1996
(IN THOUSANDS)

INDUSTRY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	Avg
TOTAL AGRICULTURAL	32.2	34.7	39.8	51.9	60.9	65.9	68.3	68.1	70.9	67.5	57.5	45.3	59.6
TOTAL AGRICULTURAL PRODUCTION/CROPS	19.8	21.4	23.2	32.8	40.0	43.9	46.3	45.9	47.5	44.7	36.8	26.3	36.1
VEGETABLES AND MELONS	6.1	6.4	7.4	11.1	12.9	13.6	14.8	14.7	15.3	15.5	12.8	9.2	12.8
TOTAL FRUITS AND TREE NUTS	3.7	4.6	5.3	9.9	14.3	17.3	18.2	17.8	18.2	15.4	10.6	5.7	11.1
BERRIES	1.6	2.4	3.3	7.9	12.1	14.5	14.6	14.5	13.4	11.1	7.7	3.4	8.5
DECIDUOUS TREE FRUIT	0.8	0.8	0.7	0.8	0.9	1.4	2.1	1.7	2.5	2.2	1.6	0.9	1.0
OTHER FRUITS AND NUTS	1.3	1.4	1.3	1.2	1.3	1.4	1.5	1.6	2.3	2.1	1.3	1.4	1.6
TOTAL HORTICULTURAL SPECIALTIES	8.9	9.2	9.1	9.5	10.1	9.9	9.7	9.9	10.1	10.3	10.4	9.5	9.4
ORNAMENTAL FLORAL & NURSERY	6.7	7.0	6.9	7.3	7.9	7.7	7.6	7.7	7.9	8.1	8.2	7.3	7.3
FOOD CROPS GROWN UNDER COVER	2.2	2.2	2.2	2.2	2.2	2.2	2.1	2.2	2.2	2.2	2.2	2.2	2.1
GENERAL FARM PRIMARILY CROP	1.1	1.2	1.4	2.3	2.7	3.1	3.6	3.5	3.9	3.5	3.0	1.9	2.8
TOTAL AGRIC PRODUCTION/LIVESTOCK	1.1	1.1	1.1	1.1	1.2	1.2	1.2	1.2	1.2	1.2	1.2	1.2	1.1
TOTAL AGRICULTURAL SERVICES	11.3	12.2	15.5	18.0	19.8	20.8	20.8	21.0	22.2	21.6	19.5	17.8	22.4
CROP SERVICES	6.8	6.7	7.0	7.9	8.0	8.2	8.2	8.1	8.4	8.7	8.4	10.3	11.0
HARVEST PRIMARILY BY MACHINE	2.4	2.3	2.4	2.8	2.9	2.8	2.9	2.8	2.9	3.0	2.9	3.3	3.2
PREPARATION SVCS FOR MARKET	4.4	4.4	4.6	5.1	5.1	5.4	5.3	5.3	5.5	5.7	5.5	7.0	7.8
TOTAL FARM LABOR & MANAGEMENT	4.5	5.5	8.5	10.1	11.8	12.6	12.6	12.9	13.8	12.9	11.1	7.5	11.3

(1) WAGE AND SALARY WORKERS ARE ALL EMPLOYEES RECEIVING COMPENSATION FROM AGRICULTURAL EMPLOYERS.

TABLE 4-B
AGRICULTURAL PRODUCTION WORKERS (1)
CENTRAL COAST REGION 1996
(IN THOUSANDS)

INDUSTRY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	AVG
TOTAL AGRICULTURAL	28.3	30.7	35.6	47.7	56.7	61.8	64.0	63.9	66.6	63.1	53.1	40.7	55.0
TOTAL AGRICULTURAL PRODUCTION/CROPS	16.8	18.3	20.1	29.6	36.7	40.8	43.1	42.7	44.2	41.4	33.5	23.2	32.9
VEGETABLES AND MELONS	5.3	5.6	6.6	10.1	11.8	12.5	13.7	13.7	14.2	14.4	11.7	8.3	11.7
TOTAL FRUITS AND TREE NUTS	3.4	4.3	5.0	9.6	14.0	17.1	17.9	17.5	17.9	15.1	10.3	5.4	10.9
BERRIES	1.5	2.3	3.2	7.8	12.0	14.4	14.5	14.3	13.3	11.0	7.6	3.3	8.4
DECIDUOUS TREE FRUIT	0.7	0.6	0.7	0.8	1.4	2.0	1.6	2.4	2.1	1.5	0.8	0.9	0.9
OTHER FRUITS AND NUTS	1.2	1.3	1.2	1.1	1.2	1.3	1.4	1.6	2.2	2.0	1.2	1.3	1.5
TOTAL HORTICULTURAL SPECIALTIES	7.2	7.5	7.4	7.8	8.4	8.3	8.1	8.2	8.4	8.6	8.7	7.8	7.8
ORNAMENTAL FLORAL & NURSERY	5.3	5.6	5.5	5.9	6.5	6.3	6.2	6.3	6.5	6.7	6.8	5.9	5.9
FOOD CROPS GROWN UNDER COVER	1.9	1.9	1.9	1.9	2.0	1.9	1.9	1.9	1.9	1.9	1.9	1.9	1.9
GENERAL FARM PRIMARILY CROP	0.9	0.9	1.1	2.1	2.5	2.9	3.4	3.3	3.7	3.3	2.8	1.7	2.5
TOTAL AGRIC PRODUCTION/LIVESTOCK	0.8	0.8	0.8	0.8	0.8	0.9	0.9	0.9	0.9	0.8	0.9	0.9	0.8
TOTAL AGRICULTURAL SERVICES	10.7	11.6	14.7	17.3	19.2	20.1	20.0	20.3	21.5	20.9	18.7	16.6	21.3
CROP SERVICES	6.2	6.1	6.3	7.2	7.4	7.6	7.4	7.4	7.7	8.1	7.7	9.2	10.0
HARVEST PRIMARILY BY MACHINE	2.3	2.2	2.6	2.8	2.7	2.7	2.6	2.7	2.6	2.9	2.7	3.1	3.0
PREPARATION SVCS FOR MARKET	3.9	4.1	4.6	4.6	4.9	4.7	4.8	5.0	5.2	5.0	6.1	7.0	
TOTAL FARM LABOR & MANAGEMENT	4.5	5.5	8.4	10.1	11.8	12.5	12.6	12.9	13.8	12.8	11.0	7.4	11.3

(1) PRODUCTION WORKERS ARE EMPLOYEES ENGAGED IN COMMODITY PRODUCTION. EXCLUDED ARE MANAGERS, SUPERVISORS, OFFICE, SALES AND OTHER STAFF NOT INVOLVED IN PRODUCTION.

TABLE 4-C
AVERAGE WEEKLY EARNINGS OF PRODUCTION WORKERS (1)
CENTRAL COAST REGION 1996
(IN DOLLARS PER WEEK)

INDUSTRY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	Avg
TOTAL AGRICULTURAL	296.45	296.38	287.66	302.73	310.06	311.53	302.40	311.03	303.17	301.26	303.51	288.34	302.50
TOTAL AGRICULTURAL PRODUCTION/CROPS	309.02	301.44	292.89	310.00	320.03	324.97	320.32	330.51	321.01	317.12	322.21	297.31	317.22
VEGETABLES AND MELONS	327.60	303.16	304.81	331.89	361.69	358.30	352.52	340.34	340.13	327.16	388.00	320.72	339.47
TOTAL FRUITS AND TREE NUTS	248.86	250.03	239.05	271.01	272.15	299.10	288.84	322.71	294.55	294.89	221.44	193.34	280.57
BERRIES	242.45	240.59	220.59	265.56	268.54	297.79	290.22	325.21	288.41	288.18	206.07	170.16	276.71
DECIDUOUS TREE FRUIT	237.70	229.43	237.25	263.93	263.86	272.38	244.42	262.23	252.68	255.76	262.20	247.79	253.76
OTHER FRUITS AND NUTS	264.65	277.20	287.82	316.98	315.46	347.70	344.21	361.60	374.93	369.28	265.33	220.10	318.75
TOTAL HORTICULTURAL SPECIALTIES	326.70	333.89	328.62	330.04	337.72	328.67	333.58	336.35	343.10	339.65	342.24	334.91	333.45
ORNAMENTAL FLORAL & NURSERY FOOD CROPS GROWN UNDER COVER	299.52	312.61	304.14	311.25	323.56	315.25	314.75	319.90	326.40	322.94	315.39	307.30	313.28
GENERAL FARM PRIMARILY CROP	280.06	267.19	233.28	307.92	330.75	320.78	319.48	318.50	332.15	321.86	353.80	331.79	317.94
TOTAL AGRIC PRODUCTION/LIVESTOCK	335.05	335.91	336.10	350.83	355.81	348.69	346.26	347.78	346.26	332.20	337.18	335.79	342.85
TOTAL AGRICULTURAL SERVICES	273.44	284.83	278.16	287.18	288.95	283.10	264.19	269.79	263.35	268.58	269.00	273.78	278.92
CROP SERVICES	302.88	309.80	316.37	328.18	334.53	335.38	323.01	323.18	311.56	327.54	327.55	329.67	323.99
HARVEST PRIMARILY BY MACHINE PREPARATION SVCS FOR MARKET	323.19	325.99	312.84	329.43	340.17	355.64	319.59	316.76	319.59	322.09	317.21	316.01	325.18
TOTAL FARM LABOR & MANAGEMENT	234.00	258.04	249.09	257.71	261.20	250.90	228.69	238.55	237.12	231.13	227.90	205.11	238.85

(1) AVERAGE WEEKLY EARNINGS INCLUDE OVERTIME PAY AND PREMIUM WAGES. THESE ARE GROSS EARNINGS BEFORE DEDUCTIONS AND EXCLUDE THE VALUE OF HOUSING AND MEALS.

TABLE 4-D
AVERAGE HOURS WORKED BY PRODUCTION WORKERS (1)
CENTRAL COAST REGION 1996
(IN HOURS PER WEEK)

INDUSTRY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	Avg
TOTAL AGRICULTURAL	38.4	39.1	38.1	41.3	42.3	42.5	42.0	43.5	42.7	41.9	40.2	38.6	41.1
TOTAL AGRICULTURAL PRODUCTION/CROPS	40.5	40.3	39.0	42.7	43.9	44.7	43.7	45.4	44.4	43.5	41.9	39.8	43.1
VEGETABLES AND MELONS	40.0	37.8	37.4	41.8	45.9	44.9	43.9	43.3	43.0	41.1	44.7	40.7	42.7
TOTAL FRUITS AND TREE NUTS	35.5	36.5	35.0	41.0	40.2	43.6	41.8	46.3	43.0	42.8	33.4	28.6	40.9
BERRIES	37.3	37.3	34.2	41.3	40.2	43.6	42.0	47.2	43.5	43.4	31.9	26.3	41.3
DECIDUOUS TREE FRUIT	34.7	34.5	35.2	39.1	39.5	44.8	40.2	42.5	40.3	39.9	40.4	38.9	39.9
OTHER FRUITS AND NUTS	33.8	36.0	36.9	40.9	40.6	43.3	42.6	41.9	42.8	42.3	33.8	28.4	39.4
TOTAL HORTICULTURAL SPECIALTIES	43.1	44.4	43.7	44.6	45.7	44.9	45.2	45.7	47.0	46.4	46.0	44.3	45.0
ORNAMENTAL FLORAL & NURSERY	41.6	43.6	42.3	43.9	45.7	45.1	44.9	45.7	47.1	46.4	44.8	43.1	44.5
FOOD CROPS GROWN UNDER COVER	47.2	47.0	47.7	46.8	46.0	44.5	46.3	45.6	46.6	46.2	50.2	47.9	46.5
GENERAL FARM PRIMARILY CROP	41.8	40.3	36.0	47.3	49.0	49.2	49.0	49.0	51.1	49.9	48.8	49.3	48.1
TOTAL AGRIC PRODUCTION/LIVESTOCK	42.9	42.9	43.2	45.8	45.5	45.7	45.5	45.7	45.5	44.0	44.6	44.3	44.7
TOTAL AGRICULTURAL SERVICES	34.7	36.8	36.6	38.6	39.1	38.0	38.4	39.5	38.9	38.7	36.9	36.7	38.0
CROP SERVICES	37.3	38.2	39.3	41.7	41.3	41.0	39.2	39.8	38.8	41.2	39.8	40.7	39.9
HARVEST PRIMARILY BY MACHINE	40.5	40.8	39.5	41.7	42.1	44.4	39.8	40.3	40.2	41.4	39.8	39.7	40.8
PREPARATION SVCS FOR MARKET	35.4	36.8	39.2	41.7	40.8	39.2	38.9	39.5	38.1	41.0	39.8	41.2	39.4
TOTAL FARM LABOR & MANAGEMENT	31.2	35.3	34.5	36.4	37.8	36.1	37.8	39.3	39.0	37.1	34.9	31.8	36.3

(1) AVERAGE HOURS ARE BASED ON FULL-TIME AND PART-TIME PRODUCTION WORKER DATA.

TABLE 4-E
AVERAGE HOURLY EARNINGS OF PRODUCTION WORKERS (1)
CENTRAL COAST REGION 1996
(IN DOLLARS PER HOUR)

INDUSTRY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	Avg
TOTAL AGRICULTURAL	7.72	7.58	7.55	7.33	7.33	7.20	7.15	7.10	7.19	7.55	7.47	7.36	
TOTAL AGRICULTURAL PRODUCTION/CROPS	7.63	7.48	7.51	7.26	7.27	7.33	7.28	7.23	7.29	7.69	7.47	7.36	
VEGETABLES AND MELONS	8.19	8.02	8.15	7.94	7.88	7.98	8.03	7.86	7.91	7.96	8.68	7.88	7.95
TOTAL FRUITS AND TREE NUTS	7.01	6.85	6.83	6.61	6.77	6.86	6.91	6.97	6.85	6.89	6.63	6.76	6.86
BERRIES	6.50	6.45	6.45	6.43	6.68	6.83	6.91	6.89	6.63	6.64	6.46	6.47	6.70
DECIDUOUS TREE FRUIT	6.85	6.65	6.74	6.75	6.68	6.08	6.03	6.17	6.27	6.41	6.49	6.37	6.36
OTHER FRUITS AND NUTS	7.83	7.70	7.80	7.75	7.77	8.03	8.08	8.63	8.76	8.73	7.85	7.75	8.09
TOTAL HORTICULTURAL SPECIALTIES	7.58	7.52	7.52	7.40	7.39	7.32	7.38	7.36	7.30	7.32	7.44	7.56	7.41
ORNAMENTAL FLORAL & NURSERY	7.20	7.17	7.19	7.09	7.08	6.99	7.01	7.00	6.93	6.96	7.04	7.13	7.04
FOOD CROPS GROWN UNDER COVER	8.52	8.45	8.38	8.30	8.44	8.38	8.58	8.57	8.58	8.58	8.71	8.77	8.52
GENERAL FARM PRIMARY CROP	6.70	6.63	6.48	6.51	6.75	6.52	6.52	6.50	6.50	6.45	7.25	6.73	6.61
TOTAL AGRIC PRODUCTION/LIVESTOCK	7.81	7.83	7.78	7.66	7.82	7.63	7.61	7.61	7.55	7.56	7.58	7.67	
TOTAL AGRICULTURAL SERVICES	7.88	7.74	7.60	7.44	7.39	7.45	6.88	6.83	6.77	6.94	7.29	7.46	7.34
CROP SERVICES	8.12	8.11	8.05	7.87	8.10	8.18	8.24	8.12	8.03	7.95	8.23	8.10	8.12
HARVEST PRIMARILY BY MACHINE	7.98	7.99	7.92	7.90	8.08	8.01	8.03	7.86	7.95	7.78	7.97	7.96	7.97
PREPARATION SVCS FOR MARKET	8.21	8.18	8.13	7.85	8.11	8.28	8.37	8.27	8.07	8.05	8.37	8.18	8.19
TOTAL FARM LABOR & MANAGEMENT	7.50	7.31	7.22	7.08	6.91	6.95	6.05	6.07	6.08	6.23	6.53	6.45	6.58

(1) AVERAGE HOURLY EARNINGS ARE NOT HOURLY WAGE RATES; THEY ARE GROSS EARNINGS OF FULL-TIME AND PART-TIME PRODUCTION WORKERS DIVIDED BY TOTAL HOURS FOR PRODUCTION WORKERS.

**TOTAL AGRICULTURAL WAGE & SALARY EMPLOYMENT
DESERT**

ANNUAL AVERAGES

1994 - 34,200
1995 - 34,200
1996 - 35,500

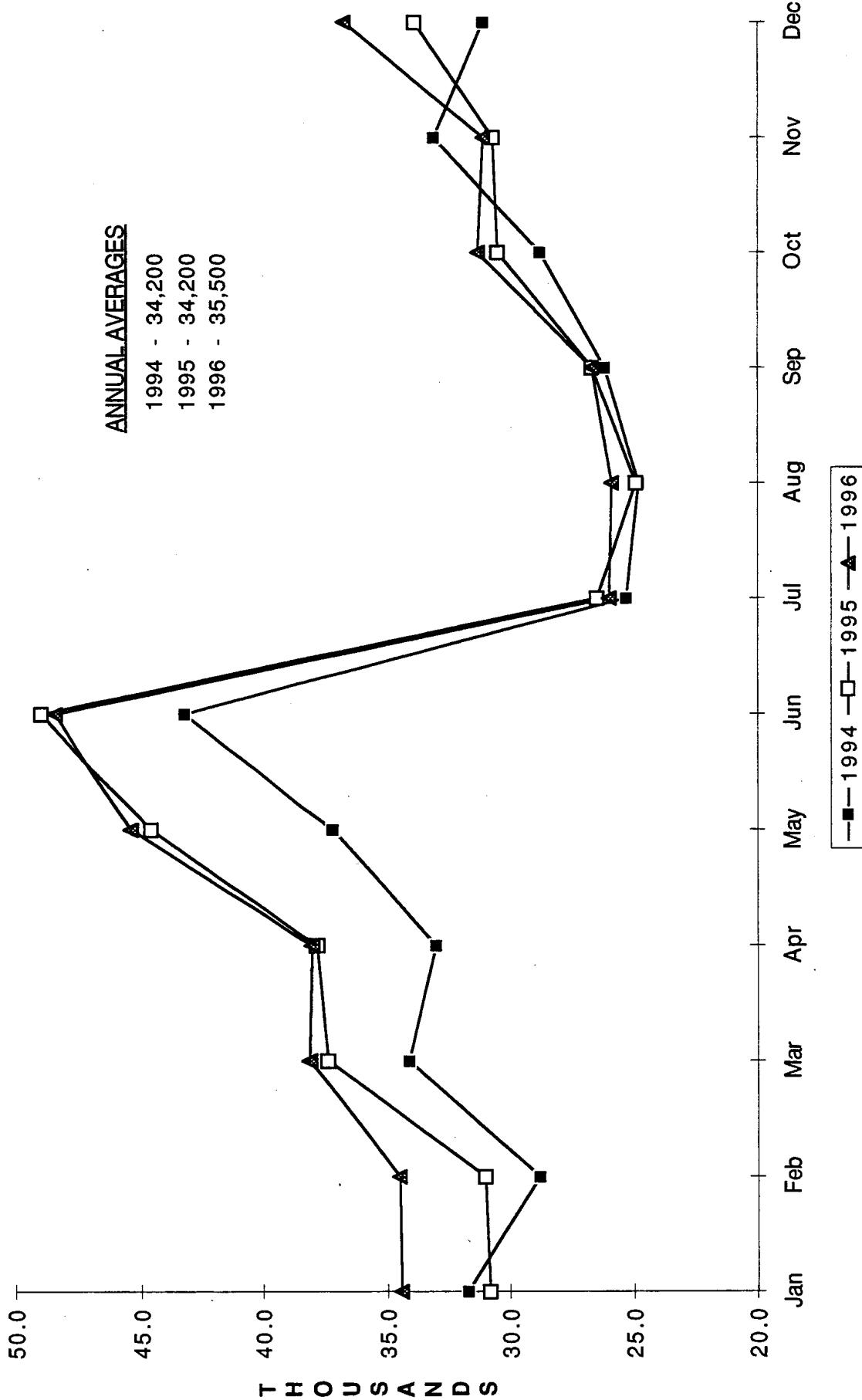


TABLE 5-A
WAGE AND SALARY WORKERS IN AGRICULTURAL ESTABLISHMENTS (1)
DESERT REGION 1996
(IN THOUSANDS)

INDUSTRY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	Avg
TOTAL AGRICULTURAL	34.4	34.5	38.1	38.0	45.4	48.4	26.0	25.9	26.7	31.3	31.1	36.8	35.5
TOTAL AGRICULTURAL PRODUCTION/CROPS	14.4	13.3	15.6	15.0	18.2	18.9	9.7	10.7	12.2	12.8	16.9	14.3	
FIELD CROPS	1.4	1.5	1.6	1.6	1.5	1.5	1.5	1.5	1.5	1.5	1.8	1.7	
VEGETABLES AND MELONS	4.3	4.2	3.4	3.7	4.1	3.4	1.8	1.9	2.1	2.6	3.4	4.7	3.0
TOTAL FRUITS AND TREE NUTS	4.4	3.5	6.3	5.9	7.9	9.1	2.6	3.4	4.1	4.4	4.0	5.8	5.4
GRAPES	2.4	1.5	4.1	3.9	5.4	7.0	0.8	1.4	1.4	1.6	1.3	3.1	2.8
CITRUS FRUITS	1.1	1.0	1.0	1.0	1.1	1.0	0.9	0.9	1.0	1.2	1.2	1.1	
OTHER FRUITS AND NUTS	0.9	1.0	1.2	1.0	1.4	1.1	0.9	1.1	1.7	1.6	1.5	1.5	
HORTICULTURAL SPECIALTIES	1.1	0.9	0.9	0.9	1.0	1.1	0.9	0.9	0.9	1.0	1.1	1.1	1.0
GENERAL FARM PRIMARILY CROP	3.2	3.2	3.4	2.9	3.7	3.8	1.9	2.0	2.1	2.7	2.8	3.5	3.2
TOTAL AGRIC PRODUCTION/LIVESTOCK	4.8	4.9	4.9	4.9	4.9	4.9	4.9	4.9	5.0	5.0	5.0	5.1	5.1
DAIRY FARMS	1.1	1.1	1.1	1.1	1.1	1.1	1.1	1.1	1.1	1.1	1.1	1.1	
CHICKEN EGGS	0.8	0.8	0.8	0.9	0.8	0.8	0.8	0.8	0.8	0.8	0.8	0.8	
OTHER LIVESTOCK	2.9	3.0	3.0	2.9	3.0	3.0	3.0	3.0	3.1	3.1	3.1	3.2	3.2
TOTAL AGRICULTURAL SERVICES	15.2	16.3	17.6	18.1	22.3	24.6	12.4	11.3	11.0	14.1	13.3	14.8	16.2
CROP SERVICES	4.8	5.5	5.7	5.2	5.5	6.5	5.9	5.8	5.5	5.0	4.6	5.0	5.1
PLANT CULTIVATE & PROTECTION	0.6	0.7	0.7	0.7	0.8	0.7	0.7	0.7	0.8	0.9	0.9	0.7	0.7
HARVEST PRIMARILY BY MACHINE	1.4	1.4	1.4	1.3	1.4	1.9	1.8	1.8	1.8	1.5	1.1	1.4	1.5
PREPARATION SVCS FOR MARKET	2.8	3.4	3.6	3.2	3.4	3.8	3.4	3.3	3.3	2.9	2.6	2.9	2.8
TOTAL FARM LABOR & MANAGEMENT	10.4	10.8	11.9	12.9	16.8	18.1	6.5	5.5	5.5	9.1	8.7	9.8	11.1

(1) WAGE AND SALARY WORKERS ARE ALL EMPLOYEES RECEIVING COMPENSATION FROM AGRICULTURAL EMPLOYERS.

TABLE 5-B
AGRICULTURAL PRODUCTION WORKERS (1)
DESERT REGION 1986
(IN THOUSANDS)

INDUSTRY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	Avg
TOTAL AGRICULTURAL	31.7	32.1	35.4	35.4	42.8	45.9	23.8	23.6	24.4	29.1	29.1	34.1	33.1
TOTAL AGRICULTURAL PRODUCTION/CROPS	13.1	12.3	14.4	13.9	17.1	17.9	7.8	8.6	9.8	11.2	11.8	15.7	13.2
FIELD CROPS	1.2	1.3	1.4	1.4	1.4	1.4	1.4	1.4	1.4	1.3	1.3	1.6	1.6
VEGETABLES AND MELONS	4.0	3.9	3.1	3.4	3.7	3.1	1.6	1.7	2.0	2.5	3.2	4.5	2.8
TOTAL FRUITS AND TREE NUTS	4.1	3.3	6.1	5.6	7.6	8.9	2.3	3.1	3.8	4.1	3.7	5.4	5.1
GRAPES	2.3	1.4	4.0	3.8	5.3	7.0	0.7	1.3	1.3	1.5	1.2	3.0	2.8
CITRUS FRUITS	1.0	1.0	0.9	1.0	0.9	0.9	0.8	0.8	0.9	1.1	1.1	1.1	1.0
OTHER FRUITS AND NUTS	0.8	0.9	1.1	0.9	1.3	1.0	0.8	1.0	1.6	1.5	1.4	1.3	1.3
HORTICULTURAL SPECIALTIES	0.9	0.8	0.7	0.8	0.9	0.9	0.8	0.7	0.7	0.8	1.0	1.0	0.8
GENERAL FARM PRIMARILY CROP	2.9	3.0	3.1	2.7	3.5	3.6	1.7	1.7	1.9	2.5	2.6	3.2	2.9
TOTAL AGRICULTURAL PRODUCTION/LIVESTOCK	4.2	4.3	4.2	4.2	4.3	4.3	4.3	4.3	4.4	4.5	4.6	4.4	4.4
DAIRY FARMS	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.1	1.1	1.0	1.0
CHICKEN EGGS	0.6	0.6	0.6	0.6	0.6	0.6	0.6	0.6	0.6	0.6	0.6	0.6	0.6
OTHER LIVESTOCK	2.6	2.7	2.6	2.6	2.7	2.7	2.7	2.7	2.8	2.8	2.9	2.8	2.9
TOTAL AGRICULTURAL SERVICES	14.4	15.5	16.8	17.3	21.4	23.7	11.7	10.7	10.2	13.4	12.7	14.0	15.5
CROP SERVICES	4.3	4.9	5.1	4.6	4.9	5.9	5.4	5.3	4.9	4.4	4.1	4.5	4.6
PLANT CULTIVATE & PROTECTION	0.5	0.5	0.6	0.5	0.6	0.6	0.6	0.6	0.6	0.8	0.8	0.6	0.6
HARVEST PRIMARILY BY MACHINE	1.3	1.3	1.3	1.2	1.3	1.8	1.7	1.7	1.7	1.4	1.0	1.3	1.5
PREPARATION SVCS FOR MARKET	2.5	3.1	3.2	2.9	3.0	3.5	3.1	3.0	2.6	2.2	2.3	2.6	2.5
TOTAL FARM LABOR & MANAGEMENT	10.1	10.6	11.7	12.7	16.5	17.8	6.3	5.4	5.3	9.0	8.6	9.5	10.9

(1) PRODUCTION WORKERS ARE EMPLOYEES ENGAGED IN COMMODITY PRODUCTION. EXCLUDED ARE MANAGERS, SUPERVISORS, OFFICE, SALES AND OTHER STAFF NOT INVOLVED IN PRODUCTION.

TABLE 5-C
AVERAGE WEEKLY EARNINGS OF PRODUCTION WORKERS (1)
DESERT REGION 1996
(IN DOLLARS PER WEEK)

INDUSTRY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	Avg
TOTAL AGRICULTURAL	261.62	260.95	248.95	267.97	268.14	276.48	295.55	295.41	303.05	291.97	276.46	283.30	275.88
TOTAL AGRICULTURAL PRODUCTION/CROPS	267.33	267.97	249.20	271.57	279.72	295.55	314.29	307.90	308.69	307.53	299.68	299.94	288.18
FIELD CROPS	277.25	282.07	287.55	322.74	327.85	335.43	338.01	330.06	323.13	341.35	312.74	319.48	317.87
VEGETABLES AND MELONS	262.68	273.10	261.95	259.53	312.16	331.36	342.90	334.31	339.84	338.83	294.17	328.30	309.12
TOTAL FRUITS AND TREE NUTS	273.90	252.57	223.86	251.25	249.76	286.62	276.78	273.41	277.10	278.22	296.09	273.73	265.28
GRAPES	295.87	248.63	205.69	249.28	244.44	288.27	300.71	278.14	306.90	295.85	361.92	285.95	269.43
CITRUS FRUITS	251.03	269.89	281.48	284.71	298.66	288.29	269.68	279.19	293.78	305.34	293.04	278.60	280.00
OTHER FRUITS AND NUTS	239.90	240.63	242.03	226.26	237.01	269.18	260.94	262.75	241.97	239.80	241.25	242.59	244.62
HORTICULTURAL SPECIALTIES	306.72	329.87	326.16	345.19	346.41	317.65	328.90	318.00	314.43	324.47	298.91	283.86	319.74
GENERAL FARM PRIMARY CROP	249.52	255.49	249.98	280.03	274.81	265.51	315.45	324.35	328.49	299.51	306.04	298.75	285.08
TOTAL AGRIC PRODUCTION/LIVESTOCK	376.75	373.25	374.74	360.86	361.32	368.70	362.60	358.90	362.85	350.29	346.92	367.46	367.04
DAIRY FARMS	474.83	464.85	456.89	427.78	425.70	437.69	433.50	435.00	435.69	411.03	401.99	449.60	445.03
CHICKEN EGGS	294.27	292.22	306.54	291.45	295.30	301.62	306.88	301.86	316.87	326.65	323.61	317.86	304.80
OTHER LIVESTOCK	356.93	356.73	357.94	351.80	351.70	357.63	348.69	342.14	346.52	332.04	332.28	347.28	352.37
TOTAL AGRICULTURAL SERVICES	222.44	225.38	216.35	242.95	240.26	245.81	258.57	258.72	271.35	260.29	228.47	238.02	239.08
CROP SERVICES	232.85	240.75	236.53	254.37	272.06	273.07	283.14	273.79	277.54	295.37	286.62	281.39	266.38
PLANT CULTIVATE & PROTECTION HARVEST PRIMARILY BY MACHINE PREPARATION SVCS FOR MARKET	316.92	328.44	326.74	326.51	335.69	343.43	339.92	341.20	341.95	325.52	295.74	312.97	326.12
TOTAL FARM LABOR & MANAGEMENT	218.35	218.09	207.37	238.26	230.41	236.58	237.76	244.42	265.38	242.72	200.03	217.42	227.90

(1) AVERAGE WEEKLY EARNINGS INCLUDE OVERTIME PAY AND PREMIUM WAGES. THESE ARE GROSS EARNINGS BEFORE DEDUCTIONS AND EXCLUDE THE VALUE OF HOUSING AND MEALS.

TABLE 5-D
AVERAGE HOURS WORKED BY PRODUCTION WORKERS (1)
DESERT REGION 1996
(IN HOURS PER WEEK)

INDUSTRY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	AVG
TOTAL AGRICULTURAL	39.4	39.3	38.3	41.1	41.0	40.9	43.4	43.7	44.5	43.0	40.3	41.6	41.3
TOTAL AGRICULTURAL PRODUCTION/CROPS	42.5	42.2	40.0	42.3	43.1	43.4	46.7	46.3	46.7	45.9	44.2	44.7	44.2
FIELD CROPS	42.2	42.1	42.6	48.9	49.3	50.9	50.6	50.7	48.3	51.1	47.1	47.4	47.8
VEGETABLES AND MELONS	38.8	40.7	40.3	46.8	44.9	45.0	45.3	46.3	46.8	40.8	46.9	46.9	44.8
TOTAL FRUITS AND TREE NUTS	42.4	39.9	36.4	38.3	37.9	41.3	42.0	41.3	43.5	41.9	43.8	41.1	40.5
GRAPES	45.8	41.3	35.1	38.0	36.0	41.3	45.7	41.7	45.0	43.7	52.0	43.0	40.7
CITRUS FRUITS	37.3	39.4	40.5	40.1	43.6	41.6	39.6	41.3	42.7	42.0	40.7	37.7	40.0
OTHER FRUITS AND NUTS	39.2	38.5	37.7	37.9	41.8	40.6	40.9	40.8	42.6	39.9	39.1	39.9	40.3
HORTICULTURAL SPECIALTIES	43.2	44.1	43.2	45.3	45.7	43.1	46.0	44.6	44.6	45.7	42.1	39.7	43.8
GENERAL FARM PRIMARILY CROP	47.8	46.2	44.8	48.7	47.3	44.4	52.4	53.7	53.5	48.7	48.5	47.8	48.4
TOTAL AGRIC PRODUCTION/LIVESTOCK	50.3	49.9	50.3	49.5	49.7	50.3	49.4	49.3	49.3	47.4	47.2	48.8	49.6
DAIRY FARMS	50.3	49.4	49.5	49.8	50.2	50.6	50.0	52.6	51.5	48.3	48.2	51.5	50.4
CHICKEN EGGS	48.4	48.3	50.5	47.7	47.4	47.8	47.8	46.8	48.9	47.8	46.2	48.0	48.0
OTHER LIVESTOCK	50.7	50.6	50.7	49.9	50.1	50.8	49.6	48.6	48.6	46.7	46.8	48.3	49.7
TOTAL AGRICULTURAL SERVICES	33.4	34.2	33.7	38.2	37.6	37.3	39.0	39.2	40.2	39.2	34.1	35.9	36.5
CROP SERVICES	36.1	37.5	36.9	38.6	41.6	41.5	42.9	41.8	41.3	43.5	41.6	40.9	40.3
PLANT CULTIVATE & PROTECTION	51.7	52.3	51.7	51.5	53.2	54.6	54.3	55.3	54.8	52.0	47.7	52.6	52.6
HARVEST PRIMARILY BY MACHINE	24.2	23.7	22.9	32.8	33.3	34.5	34.5	34.5	35.2	37.8	36.4	36.4	32.4
PREPARATION SVCS FOR MARKET	39.5	40.8	40.0	38.6	43.0	42.7	45.3	43.2	42.1	44.0	41.8	40.4	41.9
TOTAL FARM LABOR & MANAGEMENT	32.3	32.6	32.3	38.0	36.4	35.9	35.7	36.7	39.2	37.0	30.4	33.5	34.9

(1) AVERAGE HOURS ARE BASED ON FULL-TIME AND PART-TIME PRODUCTION WORKER DATA.

TABLE 5-E
AVERAGE HOURLY EARNINGS OF PRODUCTION WORKERS (1)
DESERT REGION 1996
(IN DOLLARS PER HOUR)

INDUSTRY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	Avg
TOTAL AGRICULTURAL	6.64	6.64	6.50	6.52	6.54	6.76	6.81	6.76	6.81	6.79	6.86	6.81	6.68
TOTAL AGRICULTURAL PRODUCTION/CROPS	6.29	6.35	6.23	6.42	6.49	6.81	6.73	6.65	6.61	6.70	6.78	6.71	6.52
FIELD CROPS VEGETABLES AND MELONS	6.57	6.70	6.75	6.60	6.65	6.59	6.68	6.51	6.69	6.68	6.64	6.74	6.65
TOTAL FRUITS AND TREE NUTS	6.46	6.33	6.15	6.56	6.59	6.94	6.59	6.62	6.37	6.64	6.76	6.66	6.55
GRAPES	6.46	6.02	5.86	6.56	6.79	6.98	6.58	6.67	6.82	6.77	6.96	6.65	6.62
CITRUS FRUITS	6.73	6.85	6.95	7.10	6.85	6.93	6.81	6.76	6.88	7.27	7.20	7.39	7.00
OTHER FRUITS AND NUTS	6.12	6.25	6.42	5.97	5.67	6.63	6.38	6.44	5.68	6.01	6.17	6.08	6.07
HORTICULTURAL SPECIALTIES	7.10	7.48	7.55	7.62	7.58	7.37	7.15	7.13	7.05	7.10	7.10	7.15	7.30
GENERAL FARM PRIMARILY CROP	5.22	5.53	5.58	5.75	5.81	5.98	6.02	6.04	6.14	6.15	6.31	6.25	5.89
TOTAL AGRIC PRODUCTION/LIVESTOCK	7.49	7.48	7.45	7.29	7.27	7.33	7.34	7.28	7.36	7.39	7.35	7.53	7.40
DAIRY FARMS	9.44	9.41	9.23	8.59	8.48	8.65	8.67	8.27	8.46	8.51	8.34	8.73	8.83
CHICKEN EGGS	6.08	6.05	6.07	6.11	6.23	6.31	6.42	6.45	6.48	6.68	6.77	6.88	6.35
OTHER LIVESTOCK	7.04	7.05	7.06	7.05	7.02	7.04	7.03	7.04	7.13	7.11	7.10	7.19	7.09
TOTAL AGRICULTURAL SERVICES	6.66	6.59	6.42	6.36	6.39	6.59	6.63	6.60	6.75	6.64	6.70	6.63	6.55
CROP SERVICES	6.45	6.42	6.41	6.59	6.54	6.58	6.60	6.55	6.72	6.79	6.89	6.88	6.61
PLANT CULTIVATE & PROTECTION HARVEST PRIMARILY BY MACHINE	6.13	6.28	6.32	6.34	6.31	6.29	6.26	6.17	6.24	6.26	6.20	5.95	6.20
PREPARATION SVCS FOR MARKET	6.08	5.88	5.85	6.40	6.45	6.52	6.52	6.52	6.60	6.85	6.84	6.87	6.50
TOTAL FARM LABOR & MANAGEMENT	6.65	6.58	6.57	6.73	6.63	6.68	6.71	6.66	6.94	6.98	7.19	7.16	6.77

(1) AVERAGE HOURLY EARNINGS ARE NOT HOURLY WAGE RATES; THEY ARE GROSS EARNINGS OF FULL-TIME AND PART-TIME PRODUCTION WORKERS DIVIDED BY TOTAL HOURS FOR PRODUCTION WORKERS.

**TOTAL AGRICULTURAL WAGE & SALARY EMPLOYMENT
SACRAMENTO**

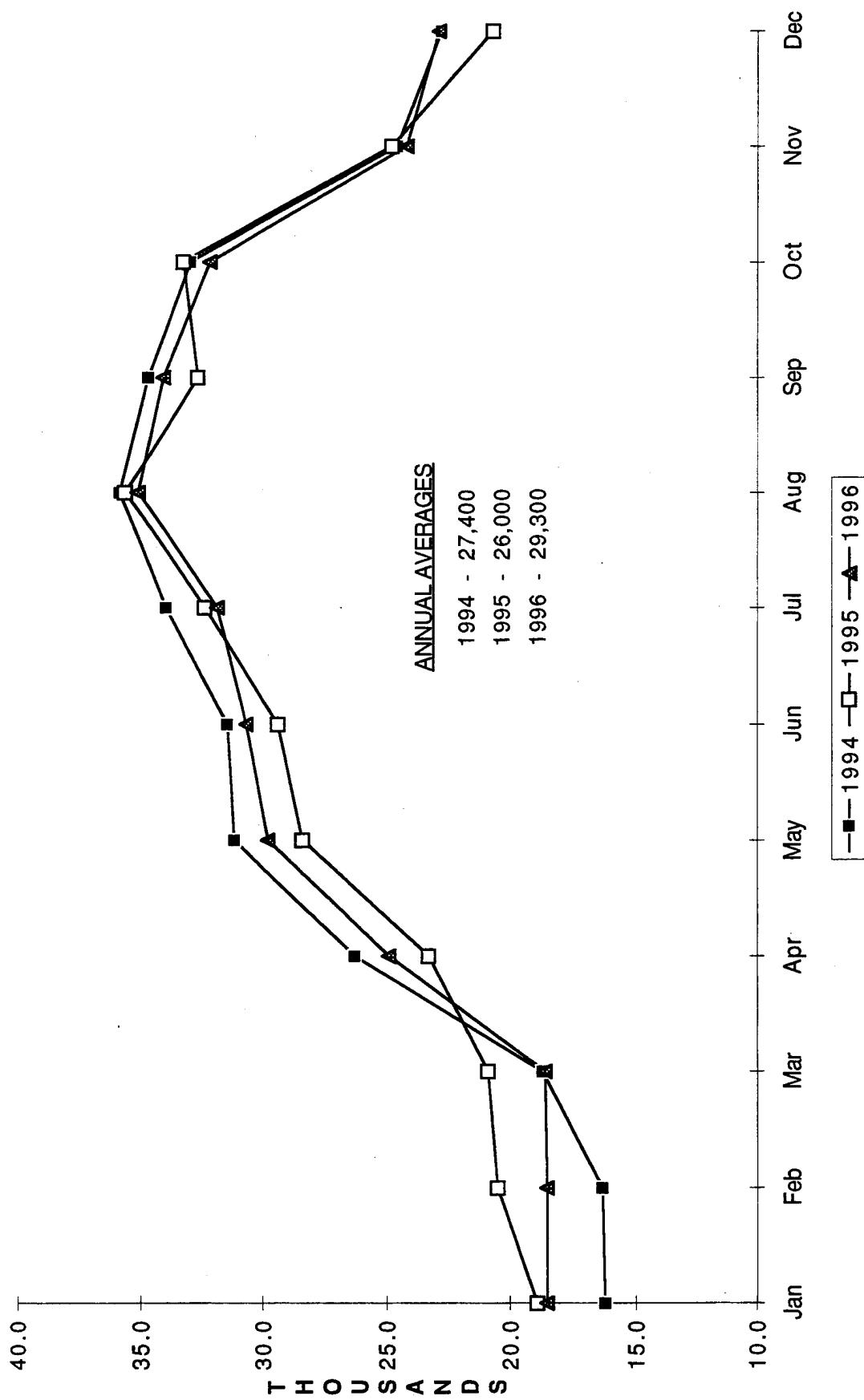


TABLE 6-A
WAGE AND SALARY WORKERS IN AGRICULTURAL ESTABLISHMENTS (1)
SACRAMENTO VALLEY REGION 1996
(IN THOUSANDS)

INDUSTRY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	Avg
TOTAL AGRICULTURAL	18.5	18.5	18.6	24.9	29.8	30.7	31.9	35.1	34.1	32.2	24.2	22.9	29.3
TOTAL AGRICULTURAL PRODUCTION/CROPS	13.1	12.5	12.6	17.3	20.1	20.5	22.1	24.8	24.4	23.5	17.1	16.0	20.1
RICE	0.7	0.8	0.9	1.6	1.7	1.3	1.3	1.3	1.6	1.7	1.3	1.0	1.4
VEGETABLES AND MELONS	0.6	0.8	1.1	2.2	2.9	3.2	3.3	3.5	3.2	2.4	1.6	1.0	2.5
TOTAL FRUIT AND TREE NUTS	6.4	6.7	6.2	6.3	7.2	7.1	8.4	11.2	10.3	9.7	8.2	8.1	8.9
TREE NUTS	1.8	1.9	2.1	2.0	1.9	2.0	2.3	3.1	3.1	2.3	2.5	2.7	
DECIDUOUS TREE FRUIT	2.9	3.0	2.6	2.5	3.4	3.2	4.6	6.6	4.6	3.9	3.7	3.6	4.2
OTHER FRUITS AND NUTS	1.7	1.8	1.7	1.7	1.8	2.0	1.8	2.3	2.6	2.7	2.2	2.0	2.1
HORTICULTURAL SPECIALTIES	3.2	1.6	1.3	2.0	1.7	2.0	2.2	2.0	2.8	4.2	2.1	2.5	2.2
GENERAL FARM PRIMARILY CROP	2.2	2.6	3.1	5.2	6.6	6.9	6.8	6.5	5.5	3.9	3.4	5.1	
TOTAL AGRIC PRODUCTION/LIVESTOCK	1.7	1.8	1.8	1.9	1.9	1.9	1.9	1.9	1.8	1.7	1.6	1.7	
TOTAL AGRICULTURAL SERVICES	3.7	4.2	4.2	5.8	7.8	8.3	7.9	8.4	7.8	6.9	5.4	5.3	7.5
CROP SERVICES	2.1	2.2	2.3	2.3	2.9	2.7	2.6	2.8	3.1	3.3	3.0	2.5	2.8
HARVEST PRIMARILY BY MACHINE PREPARATION SVCS FOR MARKET	0.6	0.7	0.8	0.9	1.5	1.3	1.1	1.1	1.1	0.9	0.8	1.0	
1.5	1.5	1.5	1.4	1.4	1.4	1.5	1.5	1.7	2.0	2.3	2.1	1.7	1.8
TOTAL FARM LABOR & MANAGEMENT	1.6	2.0	1.9	3.5	4.9	5.6	5.3	4.7	3.6	2.4	2.8	4.7	

(1) WAGE AND SALARY WORKERS ARE ALL EMPLOYEES RECEIVING COMPENSATION FROM AGRICULTURAL EMPLOYERS.

TABLE 6-B
AGRICULTURAL PRODUCTION WORKERS (1)
SACRAMENTO VALLEY REGION 1996
(IN THOUSANDS)

INDUSTRY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	Avg
TOTAL AGRICULTURAL	16.1	16.1	16.3	22.4	27.6	28.5	29.6	32.6	31.6	29.8	22.0	20.2	26.7
TOTAL AGRICULTURAL PRODUCTION/CROPS	11.6	11.0	11.2	15.6	18.6	19.0	20.6	23.0	22.7	21.9	15.5	14.3	18.4
RICE	0.6	0.6	0.7	1.4	1.5	1.1	1.1	1.1	1.3	1.5	1.1	0.8	1.2
VEGETABLES AND MELONS	0.5	0.7	1.0	2.1	2.8	3.1	3.2	3.3	3.1	2.2	1.4	0.9	2.4
TOTAL FRUIT AND TREE NUTS	5.7	6.1	5.7	5.6	6.6	6.6	7.8	10.5	9.6	9.1	7.6	7.4	8.2
TREE NUTS	1.6	1.8	1.8	1.9	1.8	1.7	1.8	2.0	2.9	2.9	2.1	2.3	2.4
DECIDUOUS TREE FRUIT	2.6	2.7	2.3	2.2	3.2	3.0	4.3	6.4	4.3	3.7	3.5	3.3	3.9
OTHER FRUITS AND NUTS	1.5	1.6	1.6	1.5	1.6	1.9	1.7	2.1	2.4	2.5	2.0	1.8	1.9
HORTICULTURAL SPECIALTIES	3.0	1.4	1.1	1.7	1.5	1.8	2.0	1.7	2.6	4.0	1.9	2.3	2.0
GENERAL FARM PRIMARILY CROP	1.8	2.2	2.7	4.8	6.2	6.4	6.5	6.4	6.1	5.1	3.5	2.9	4.7
TOTAL AGRIC PRODUCTION/LIVESTOCK	1.5	1.5	1.6	1.6	1.7	1.7	1.7	1.7	1.7	1.6	1.6	1.4	1.5
TOTAL AGRICULTURAL SERVICES	3.0	3.6	3.5	5.2	7.3	7.8	7.3	7.9	7.2	6.3	4.9	4.5	6.8
CROP SERVICES	1.5	1.7	1.7	1.8	2.5	2.2	2.1	2.4	2.6	2.8	2.5	1.8	2.2
HARVEST PRIMARILY BY MACHINE PREPARATION SVCS FOR MARKET	0.4	0.5	0.5	0.6	1.3	1.1	0.9	0.9	0.8	0.8	0.7	0.5	0.8
TOTAL FARM LABOR & MANAGEMENT	1.5	1.9	1.8	3.4	4.8	5.6	5.2	5.5	4.6	3.5	2.4	2.7	4.6

(1) PRODUCTION WORKERS ARE EMPLOYEES ENGAGED IN COMMODITY PRODUCTION. EXCLUDED ARE MANAGERS, SUPERVISORS, OFFICE, SALES AND OTHER STAFF NOT INVOLVED IN PRODUCTION.

TABLE 6-C
AVERAGE WEEKLY EARNINGS OF PRODUCTION WORKERS (1)
SACRAMENTO VALLEY REGION 1996
(IN DOLLARS PER WEEK)

INDUSTRY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	Avg
TOTAL AGRICULTURAL	273.76	278.80	278.92	303.46	305.56	316.37	295.14	303.67	307.20	308.69	286.45	268.96	295.94
TOTAL AGRICULTURAL PRODUCTION/CROPS	270.18	277.14	276.40	309.88	312.98	331.36	304.62	310.07	313.11	304.76	290.61	272.54	301.79
RICE	375.75	377.20	356.55	372.19	383.39	381.98	378.59	383.52	386.62	431.98	415.26	391.06	389.06
VEGETABLES AND MELONS	441.73	426.30	401.00	388.37	389.06	382.82	377.01	372.75	376.68	385.00	364.50	354.40	382.94
TOTAL FRUIT AND TREE NUTS	242.70	245.69	236.78	253.95	249.49	274.66	235.52	262.88	270.84	267.89	256.20	242.00	254.56
TREE NUTS	265.86	269.01	252.53	284.13	280.90	296.26	281.34	310.40	336.80	301.77	268.14	264.47	287.33
DECIDUOUS TREE FRUIT	229.68	240.03	221.76	239.23	231.42	274.07	208.95	250.92	243.95	244.32	244.22	234.85	237.94
OTHER FRUITS AND NUTS	240.35	230.49	240.67	239.61	251.49	257.47	255.67	251.93	241.03	265.85	264.96	226.98	248.98
HORTICULTURAL SPECIALTIES	263.50	259.96	281.69	307.94	313.17	307.34	299.86	312.48	278.47	271.26	293.76	276.02	282.66
GENERAL FARM PRIMARILY CROP	287.74	296.18	289.40	324.81	328.45	362.99	341.26	341.74	347.09	322.40	293.54	291.23	330.63
TOTAL AGRIC PRODUCTION/LIVESTOCK	308.64	308.00	303.15	319.81	320.69	323.95	313.56	318.45	335.83	317.96	315.74	315.84	
TOTAL AGRICULTURAL SERVICES	271.17	270.64	276.61	279.46	285.33	278.38	264.97	282.30	284.67	315.52	263.03	243.94	275.20
CROP SERVICES	298.33	298.33	308.33	304.76	356.55	322.37	317.84	331.08	328.74	372.99	327.38	294.42	327.00
HARVEST PRIMARILY BY MACHINE PREPARATION SVCS FOR MARKET	311.38	326.54	337.84	330.88	421.68	347.33	344.12	351.75	376.44	383.81	319.25	250.92	351.26
294.32	287.04	295.71	290.60	287.56	298.19	298.19	318.20	307.10	368.30	330.51	312.33	313.96	
TOTAL FARM LABOR & MANAGEMENT	244.11	247.86	247.43	265.43	249.21	260.35	244.18	260.67	259.58	270.57	195.94	208.80	250.81

(1) AVERAGE WEEKLY EARNINGS INCLUDE OVERTIME PAY AND PREMIUM WAGES. THESE ARE GROSS EARNINGS BEFORE DEDUCTIONS AND EXCLUDE THE VALUE OF HOUSING AND MEALS.

TABLE 6-D
AVERAGE HOURS WORKED BY PRODUCTION WORKERS (1)
SACRAMENTO VALLEY REGION 1996
(IN HOURS PER WEEK)

INDUSTRY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	Avg
TOTAL AGRICULTURAL	40.2	41.0	40.6	46.4	47.3	49.9	46.7	47.3	48.0	46.7	42.5	41.0	45.6
TOTAL AGRICULTURAL PRODUCTION/CROPS	39.5	40.4	40.0	47.6	48.6	52.1	48.2	48.6	49.0	46.6	43.7	41.8	46.5
RICE	45.0	45.5	42.7	50.5	51.6	53.8	53.7	54.4	54.3	55.1	52.3	48.7	51.6
VEGETABLES AND MELONS	47.6	49.0	46.9	52.2	55.9	54.3	53.1	52.5	52.1	50.0	45.0	44.3	52.1
TOTAL FRUIT AND TREE NUTS	39.4	39.5	38.5	41.7	40.7	45.1	38.8	42.4	44.4	44.5	42.7	40.4	41.8
TREE NUTS	42.0	42.7	40.6	46.2	44.8	47.1	44.8	48.5	50.8	47.9	43.6	44.3	45.9
DECIDUOUS TREE FRUIT	36.4	37.8	35.2	38.4	38.0	45.3	35.0	41.0	41.7	41.2	40.3	38.5	39.2
OTHER FRUITS AND NUTS	41.8	39.0	41.0	41.1	41.5	43.2	42.4	40.7	41.7	45.6	46.0	39.0	42.2
HORTICULTURAL SPECIALTIES	34.9	33.5	35.3	44.5	43.8	45.6	47.0	46.5	41.5	39.2	38.5	37.2	39.7
GENERAL FARM PRIMARILY CROP	43.4	42.8	41.7	52.9	54.2	59.8	56.5	56.3	56.9	52.0	45.3	46.3	53.5
TOTAL AGRIC PRODUCTION/LIVESTOCK	48.0	48.2	47.0	47.1	47.3	47.5	46.8	46.8	46.9	48.6	45.1	45.3	47.0
TOTAL AGRICULTURAL SERVICES	39.3	39.8	39.8	42.6	44.1	44.9	42.6	43.7	44.9	46.4	37.9	37.3	43.0
CROP SERVICES	39.1	39.1	40.2	40.1	47.1	44.1	43.9	44.5	43.6	50.2	44.3	39.1	43.6
HARVEST PRIMARILY BY MACHINE	38.3	39.2	41.1	40.9	54.2	47.0	47.4	46.9	48.2	48.4	41.3	32.8	45.5
PREPARATION SVCS FOR MARKET	39.4	39.0	39.8	39.7	39.5	41.3	41.3	43.0	41.5	50.8	45.4	41.7	42.6
TOTAL FARM LABOR & MANAGEMENT	39.5	40.5	39.4	43.8	42.6	45.2	42.1	43.3	45.7	43.5	31.2	36.0	42.8

(1) AVERAGE HOURS ARE BASED ON FULL-TIME AND PART-TIME PRODUCTION WORKER DATA.

TABLE 6-E
AVERAGE HOURLY EARNINGS OF PRODUCTION WORKERS (1)
SACRAMENTO VALLEY REGION 1996
(IN DOLLARS PER HOUR)

INDUSTRY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	Avg
TOTAL AGRICULTURAL	6.81	6.80	6.87	6.54	6.46	6.34	6.32	6.42	6.40	6.61	6.74	6.56	6.49
TOTAL AGRICULTURAL PRODUCTION/CROPS	6.84	6.86	6.91	6.51	6.44	6.36	6.32	6.38	6.39	6.54	6.65	6.52	6.49
RICE	8.35	8.29	8.35	7.37	7.43	7.10	7.05	7.05	7.12	7.84	7.94	8.03	7.54
VEGETABLES AND MELONS	9.28	8.70	8.55	7.44	6.96	7.05	7.10	7.10	7.23	7.70	8.10	8.00	7.35
TOTAL FRUIT AND TREE NUTS	6.16	6.22	6.15	6.09	6.13	6.09	6.07	6.20	6.10	6.02	6.00	5.99	6.09
TREE NUTS	6.33	6.30	6.22	6.15	6.27	6.29	6.28	6.40	6.63	6.30	6.15	5.97	6.26
DECIDUOUS TREE FRUIT	6.31	6.35	6.30	6.23	6.09	6.05	5.97	6.12	5.85	5.93	6.06	6.10	6.07
OTHER FRUITS AND NUTS	5.75	5.91	5.87	5.83	6.06	5.96	6.03	6.19	5.78	5.83	5.76	5.82	5.90
HORTICULTURAL SPECIALTIES	7.55	7.76	7.98	6.92	7.15	6.74	6.38	6.72	6.72	6.71	6.92	7.63	7.42
GENERAL FARM PRIMARILY CROP	6.63	6.92	6.94	6.14	6.06	6.07	6.04	6.07	6.10	6.20	6.48	6.29	6.18
TOTAL AGRIC PRODUCTION/LIVESTOCK	6.43	6.39	6.45	6.79	6.78	6.82	6.70	6.70	6.79	6.91	7.05	6.97	6.72
TOTAL AGRICULTURAL SERVICES	6.90	6.80	6.95	6.56	6.47	6.20	6.22	6.46	6.34	6.80	6.94	6.54	6.40
CROP SERVICES	7.63	7.63	7.67	7.60	7.57	7.31	7.24	7.44	7.54	7.43	7.39	7.53	7.50
HARVEST PRIMARILY BY MACHINE	8.13	8.33	8.22	8.09	7.78	7.39	7.26	7.50	7.81	7.93	7.73	7.65	7.72
PREPARATION SVCS FOR MARKET	7.47	7.36	7.43	7.32	7.28	7.22	7.22	7.40	7.40	7.25	7.28	7.49	7.37
TOTAL FARM LABOR & MANAGEMENT	6.18	6.12	6.28	6.06	5.85	5.76	5.80	6.02	5.68	6.22	6.28	5.80	5.86

(1) AVERAGE HOURLY EARNINGS ARE NOT HOURLY WAGE RATES; THEY ARE GROSS EARNINGS OF FULL-TIME AND PART-TIME PRODUCTION WORKERS DIVIDED BY TOTAL HOURS FOR PRODUCTION WORKERS.

TOTAL AGRICULTURAL WAGE & SALARY EMPLOYMENT
NORTH COAST

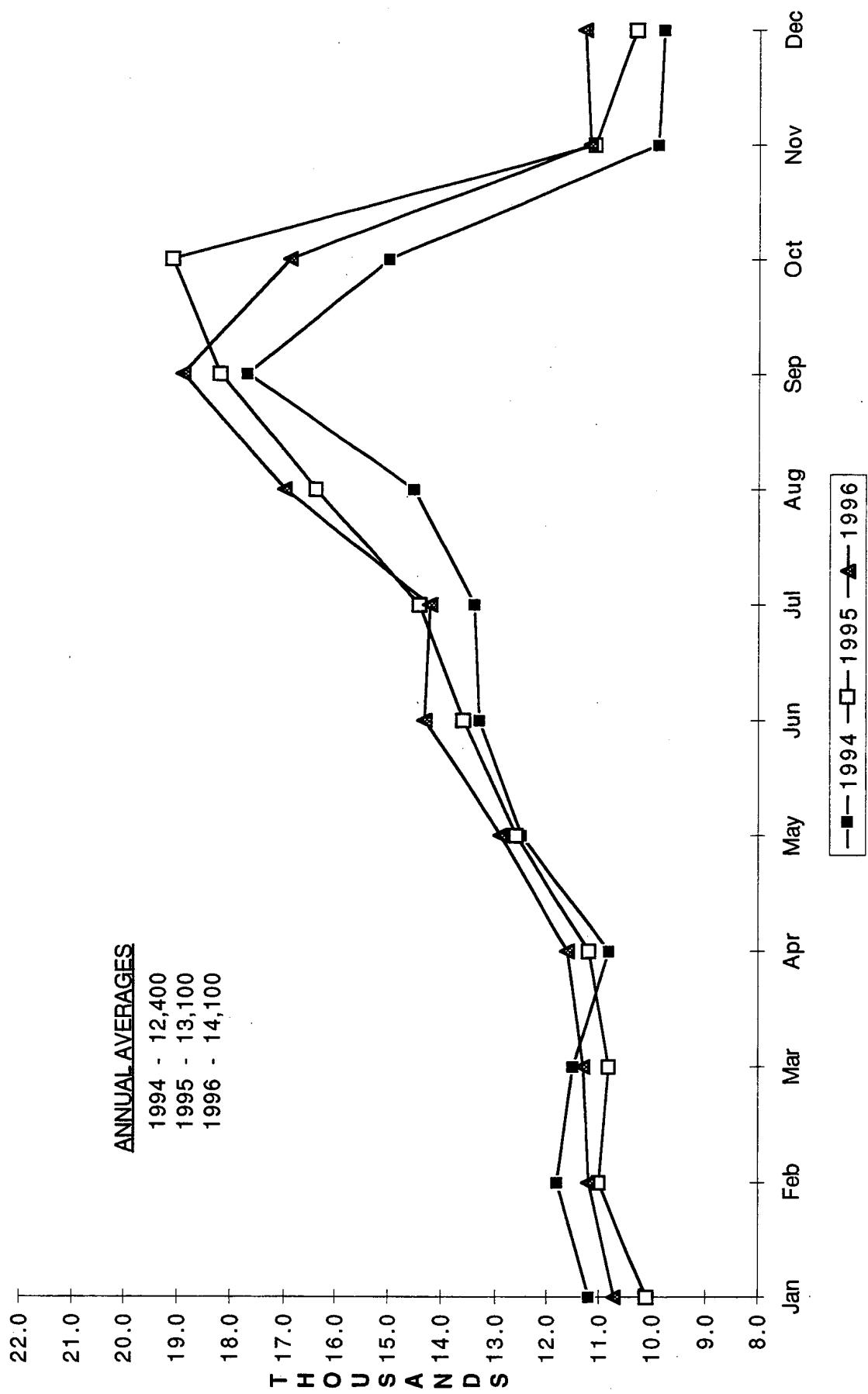


TABLE 7-A
WAGE AND SALARY WORKERS IN AGRICULTURAL ESTABLISHMENTS (1)
NORTH COAST REGION 1996
(IN THOUSANDS)

INDUSTRY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	Avg
TOTAL AGRICULTURAL	10.7	11.2	11.3	11.6	12.9	14.3	14.2	17.0	18.9	16.9	11.2	11.3	14.1
TOTAL AGRICULTURAL PRODUCTION/CROPS	8.0	8.4	8.5	8.5	9.4	10.5	10.2	11.7	13.6	11.9	7.9	8.2	10.3
TOTAL FRUITS AND TREE NUTS	5.9	6.4	6.4	6.2	7.2	8.2	7.8	9.2	11.2	9.5	5.9	6.3	7.9
GRAPES	4.8	5.2	5.3	5.2	6.2	7.0	6.5	6.2	9.0	7.9	4.7	4.9	6.4
OTHER FRUITS AND NUTS	1.1	1.2	1.1	1.0	1.0	1.2	1.3	3.0	2.2	1.6	1.2	1.4	1.5
TOTAL HORTICULTURAL SPECIALTIES	1.4	1.4	1.4	1.5	1.3	1.3	1.2	1.2	1.1	1.2	1.1	1.2	1.5
GENERAL FARM PRIMARILY CROP (2)	0.7	0.6	0.7	0.8	0.9	1.0	1.2	1.3	1.3	1.2	0.9	0.7	0.9
TOTAL AGRIC PRODUCTION/LIVESTOCK	1.5	1.5	1.5	1.5	1.6	1.7	1.9	2.0	2.0	1.9	1.8	1.8	1.8
TOTAL AGRICULTURAL SERVICES	1.2	1.3	1.3	1.6	1.9	2.1	2.1	3.3	3.3	3.1	1.5	1.3	2.0

(1) WAGE AND SALARY WORKERS ARE ALL EMPLOYEES RECEIVING COMPENSATION FROM AGRICULTURAL EMPLOYERS.

(2) INSUFFICIENT SAMPLE TO SUPPORT PRODUCTION WORKER, HOURS, OR EARNINGS ESTIMATES.

TABLE 7-B
AGRICULTURAL PRODUCTION WORKERS (1)
NORTH COAST REGION 1996
(IN THOUSANDS)

INDUSTRY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	Avg
TOTAL AGRICULTURAL	8.7	9.0	9.2	9.4	11.1	12.3	12.0	14.9	16.4	14.5	9.0	9.0	11.8
TOTAL AGRICULTURAL PRODUCTION/CROPS	6.3	6.5	6.8	6.7	7.8	8.8	8.5	9.9	11.7	10.0	6.0	6.3	8.4
TOTAL FRUITS AND TREE NUTS	4.4	4.8	4.9	4.7	5.8	6.7	6.3	7.8	9.6	7.9	4.3	4.7	6.3
GRAPES	3.4	3.7	3.9	3.8	4.8	5.6	5.1	4.8	7.5	6.4	3.2	3.4	4.9
OTHER FRUITS AND NUTS	1.0	1.1	1.0	0.9	1.0	1.1	1.2	3.0	2.1	1.5	1.1	1.3	1.4
TOTAL HORTICULTURAL SPECIALTIES	1.2	1.2	1.2	1.2	1.1	1.1	1.0	0.9	0.9	1.0	0.9	1.0	1.2
TOTAL AGRIC PRODUCTION/LIVESTOCK	1.3	1.3	1.3	1.3	1.5	1.6	1.7	1.8	1.7	1.7	1.7	1.5	1.5
TOTAL AGRICULTURAL SERVICES	1.1	1.2	1.1	1.4	1.8	1.9	1.8	3.2	3.0	2.8	1.3	1.2	1.8

(1) PRODUCTION WORKERS ARE EMPLOYEES ENGAGED IN COMMODITY PRODUCTION. EXCLUDED ARE MANAGERS, SUPERVISORS, OFFICE, SALES AND OTHER STAFF NOT INVOLVED IN PRODUCTION.

TABLE 7-C
AVERAGE WEEKLY EARNINGS OF PRODUCTION WORKERS (1)
NORTH COAST REGION 1996
(IN DOLLARS PER WEEK)

INDUSTRY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	Avg
TOTAL AGRICULTURAL	291.91	295.40	287.10	302.17	314.49	331.20	319.15	311.10	320.80	316.47	327.40	307.89	312.57
TOTAL AGRICULTURAL PRODUCTION/CROPS	282.17	283.68	275.22	296.30	306.81	326.88	316.13	302.03	319.09	311.25	312.12	296.82	306.27
TOTAL FRUITS AND TREE NUTS	288.42	292.11	280.12	305.60	314.24	336.60	321.32	297.82	323.76	312.16	314.70	299.95	310.87
GRAPES	308.55	311.08	299.25	328.85	332.83	343.20	335.48	323.14	342.31	326.40	337.95	324.97	330.06
OTHER FRUITS AND NUTS	223.11	224.87	208.46	205.10	219.10	303.61	264.13	254.62	253.15	252.01	247.50	234.51	245.62
TOTAL HORTICULTURAL SPECIALTIES	276.19	260.52	269.86	291.35	284.46	290.28	288.41	293.78	288.01	296.07	284.53	283.68	283.46
TOTAL AGRIC PRODUCTION/LIVESTOCK	331.81	330.88	329.71	322.01	325.01	337.96	321.73	327.21	329.19	321.66	344.15	342.72	327.77
TOTAL AGRICULTURAL SERVICES	294.40	322.24	310.43	311.07	340.45	344.40	331.25	330.89	322.53	331.96	375.06	318.94	325.70

(1) AVERAGE WEEKLY EARNINGS INCLUDE OVERTIME PAY AND PREMIUM WAGES. THESE ARE GROSS EARNINGS BEFORE DEDUCTIONS AND EXCLUDE THE VALUE OF HOUSING AND MEALS.

TABLE 7-D
AVERAGE HOURS WORKED BY PRODUCTION WORKERS (1)
NORTH COAST REGION 1996
(IN HOURS PER WEEK)

INDUSTRY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	Avg
TOTAL AGRICULTURAL	39.5	40.3	39.6	41.0	42.1	45.0	43.9	42.5	39.9	38.5	42.3	40.3	41.4
TOTAL AGRICULTURAL PRODUCTION/CROPS	38.6	39.4	38.6	40.7	41.8	45.4	44.4	42.6	39.2	37.5	40.8	38.8	41.0
TOTAL FRUITS AND TREE NUTS	37.9	39.0	37.3	40.0	40.6	45.0	42.9	40.3	37.3	34.8	38.9	37.4	39.4
GRAPES	37.4	38.5	37.5	40.8	41.5	44.0	42.9	39.6	36.3	34.0	38.8	37.7	39.2
OTHER FRUITS AND NUTS	39.7	40.3	36.7	36.3	35.8	50.1	43.3	41.2	40.7	38.3	39.1	36.7	40.2
TOTAL HORTICULTURAL SPECIALTIES	38.2	38.2	41.2	41.8	43.1	42.5	44.1	42.7	41.5	41.7	39.3	39.4	41.2
TOTAL AGRIC PRODUCTION/LIVESTOCK	46.8	47.0	46.9	46.6	46.1	47.6	45.7	45.7	46.3	44.8	47.6	48.0	46.1
TOTAL AGRICULTURAL SERVICES	35.3	38.0	37.0	36.9	40.1	41.0	40.2	40.5	39.0	38.2	42.0	37.7	39.1

(1) AVERAGE HOURS ARE BASED ON FULL-TIME AND PART-TIME PRODUCTION WORKER DATA.

TABLE 7-E
AVERAGE HOURLY EARNINGS OF PRODUCTION WORKERS (1)
NORTH COAST REGION 1996
(IN DOLLARS PER HOUR)

INDUSTRY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	Avg
TOTAL AGRICULTURAL	7.39	7.33	7.25	7.37	7.47	7.36	7.27	7.32	8.04	8.22	7.74	7.64	7.55
TOTAL AGRICULTURAL PRODUCTION/CROPS	7.31	7.20	7.13	7.28	7.34	7.20	7.12	7.09	8.14	8.30	7.65	7.65	7.47
TOTAL FRUITS AND TREE NUTS	7.61	7.49	7.51	7.64	7.74	7.48	7.49	7.39	8.68	8.97	8.09	8.02	7.89
GRAPES	8.25	8.08	7.98	8.06	8.02	7.80	7.82	8.16	9.43	9.60	8.71	8.62	8.42
OTHER FRUITS AND NUTS	5.62	5.58	5.68	5.65	6.12	6.06	6.10	6.18	6.22	6.58	6.33	6.39	6.11
TOTAL HORTICULTURAL SPECIALTIES	7.23	6.82	6.55	6.97	6.60	6.83	6.54	6.88	6.94	7.10	7.24	7.20	6.88
TOTAL AGRIC PRODUCTION/LIVESTOCK	7.09	7.04	7.03	6.91	7.05	7.10	7.04	7.16	7.11	7.18	7.23	7.14	7.11
TOTAL AGRICULTURAL SERVICES	8.34	8.48	8.39	8.43	8.49	8.40	8.24	8.17	8.27	8.69	8.93	8.46	8.33

(1) AVERAGE HOURLY EARNINGS ARE NOT HOURLY WAGE RATES; THEY ARE GROSS EARNINGS OF FULL-TIME AND PART-TIME PRODUCTION WORKERS DIVIDED BY TOTAL HOURS FOR PRODUCTION WORKERS.